

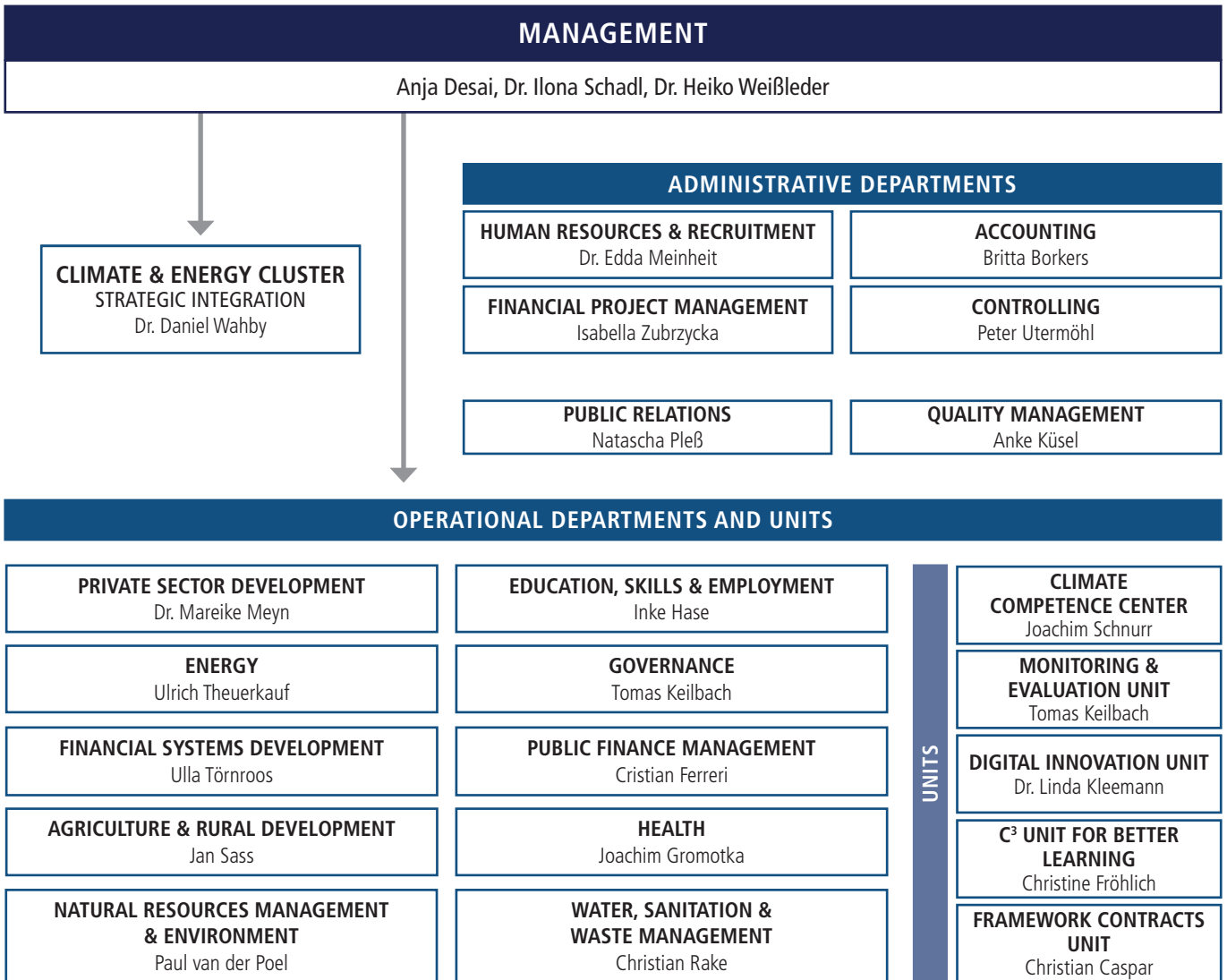
FACTS AND FIGURES

Based in Hamburg, GFA Consulting Group has provided effective solutions to the challenges in the global consulting market in over 130 countries since 1982. Every year, GFA carries out around 300 projects and studies around the world. Leading development agencies, ministries and public clients have entrusted GFA with helping them to manage projects financed through bilateral and multilateral funds. Working in cooperation with stakeholders

in government, the private sector, NGOs and citizens' groups, GFA balances innovation and reliability to meet specialized needs. The focus of GFA's corporate strategy is based on more than three decades of success in official development assistance (ODA). Gradually, the company has started to offer resulting know-how to private and public customers beyond ODA.

GFA CONSULTING GROUP – MANAGEMENT BOARD AND DEPARTMENTS

GFA has a decentralized organizational structure across all disciplines and regions. The company's range of business areas results from adapting to market developments. Innovative themes which often extend beyond sector or regional limitations are continuously integrated into the existing GFA portfolio.



FINANCIAL INDICATORS

GFA GROUP	2018	2019	2020*
Group turnover	€ 134 million	€ 152 million	€ 142 million
Equity (Group)	€ 23 million	€ 25 million	€ 27 million
Equity ratio	32.8 %	32.6 %	33 %

*provisional figures

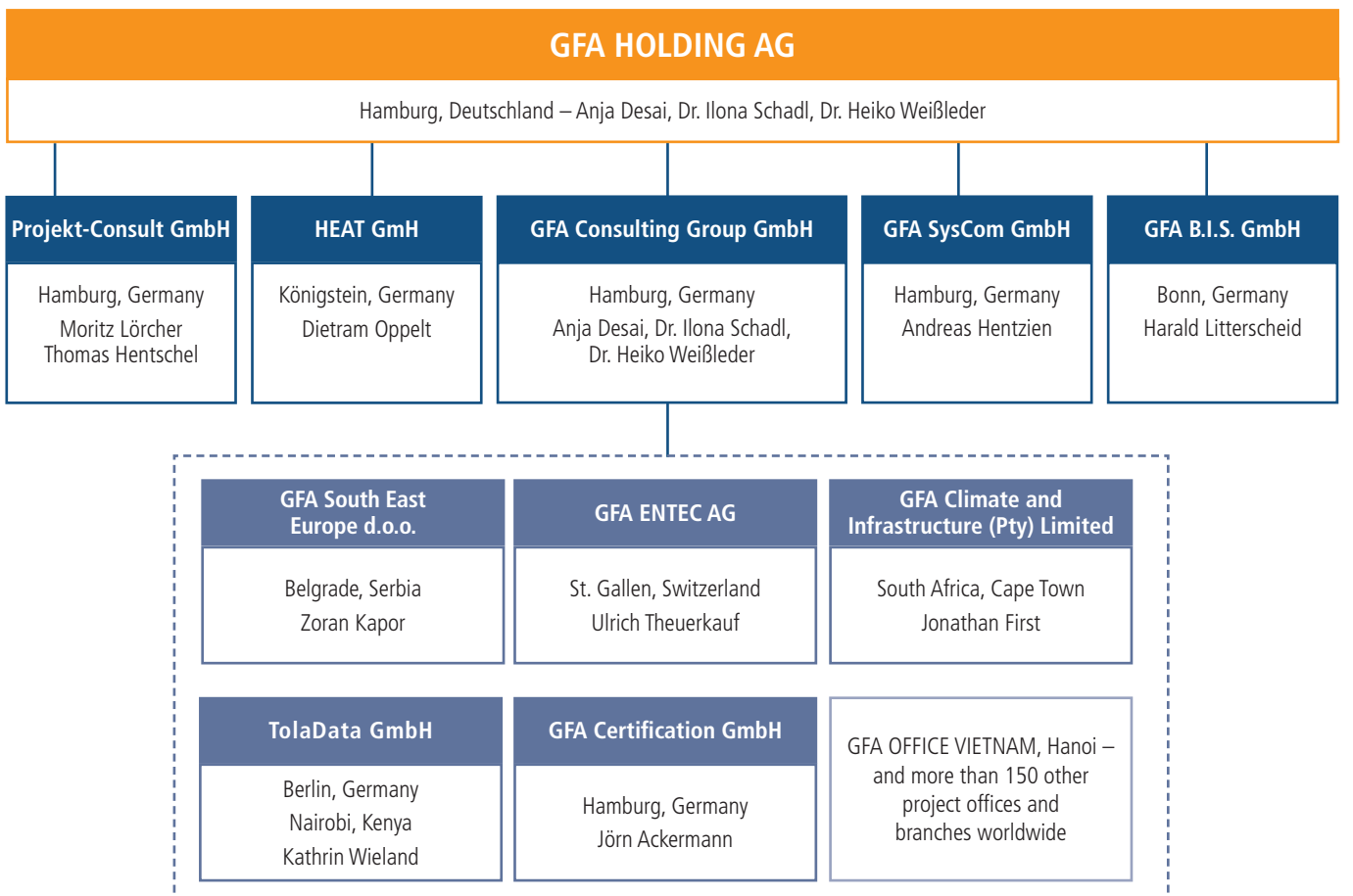
PERSONNEL DEVELOPMENT

GFA Consulting Group	2018	2019	2020*
Worldwide	1,348	1,358	1,435
Project staff	1,035	1,028	1,092
Headquarters experts	184	191	193
Headquarters administration staff	129	139	150

*provisional figures

GFA WORLDWIDE

In perennial planning cycles GFA adapts product and market decisions, and the successive expansion of local offices, branches and subsidiaries to the corporate strategy.



GFA GROUP – WORLDWIDE

Since 2008, all shares of the GFA Group of affiliated companies have been held in two companies, the GFA Holding Company and the GFA Employee Shareholding Company. Permanent GFA staff members are shareholders of the GFA Employees Shareholding Company. Shareholders of the GFA Holding Company are active and former GFA managers.

GFA COMPANIES IN GERMANY

GFA B.I.S. – Since 2002 GFA B.I.S., headquartered in Bonn, offers complete ICT solutions for international development cooperation and not-for-profit organizations with the focus on financial management systems and digital services.

GFA SysCom – Headquartered in Hamburg, GFA SysCom complements the technical expertise of GFA consultants as well as small and medium-sized enterprises with integrated IT solutions and products based on Microsoft SharePoint and Microsoft Dynamics CRM.

Projekt-Consult – Since 1979, Projekt-Consult implements technical assistance projects and studies in its core area mining & mineral resources worldwide. In 2014, Projekt-Consult has become a member of GFA Consulting Group.

HEAT GmbH – Since 1992, HEAT has been providing consulting services in climate and environmental protection, energy efficiency and green technologies. Core services include technology cooperation, policy consulting and capacity building.

GFA Certification – Headquartered in Hamburg, GFA Certification is one of the leading certification bodies in the fields of FSC®- and PEFC™ certification services. Since its founding in 1999, GFA has certified more than 2,000 companies from the wood/paper and forestry sector in 37 countries according to FSC and PEFC™ standards (FSC® A000511 and PEFC/04-04-0099).

TolaData – Headquartered in Berlin with the technical team based in Nairobi, Kenya, TolaData provides a web-based monitoring and evaluation platform for not-for-profit organizations to track, manage and report on their projects.



GFA ABROAD

GFA Climate and Infrastructure, South Africa – Established in 2018 in Cape Town. GFA C&I provides consultancy services in climate policy and finance with an emphasis on the energy, energy efficiency, water and waste sectors.

GFA South East Europe, Serbia – Established in 2013, this subsidiary company has increased GFA's visibility in the growing South East European market where many countries newly gained or aspire European Union membership.

GFA Entec, Switzerland – Founded in 2014, GFA Entec AG is a consulting company specialised in renewable energy development and rural electrification projects in developing and emerging countries.

GFA branches, representative and project offices – For many years, branches, representative and project offices worldwide have supported GFA business activities in local and regional markets.

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