

FACTS & FIGURES

GFA CONSULTING GROUP GMBH has a decentralized organizational structure across all disciplines and regions. The company's range of business areas results from adapting to market developments. Innovative themes which often extend beyond sector or regional limitations are continuously integrated into the existing GFA portfolio.

MANAGEMENT BOARD

Anja Desai, Dr. Ilona Schadl, Dr. Heiko Weißleder



CLIMATE & ENERGY CLUSTER
STRATEGIC INTEGRATION
Henrik Uehlecke



DIGITAL INNOVATION CLUSTER
STRATEGIC INTEGRATION
Dr. Linda Kleemann

INTERNAL SERVICES

HUMAN RESOURCES
Dr. Edda Meinheit

ACCOUNTING
Britta Borkers

QM & COMPLIANCE
Anke Küsel

CONTROLLING
Peter Utermöhl

CORPORATE COMMUNICATIONS
Christoph Rasch

TECHNICAL SERVICES



ENERGY
Ulrich Theuerkauf



FINANCIAL SYSTEMS DEVELOPMENT
Diana Cordes



AGRICULTURE & RURAL DEVELOPMENT
Christian Rake



NATURAL RESOURCES MGMT & ENVIRONMENT
Constanze Schaaff



PRIVATE SECTOR DEVELOPMENT
Dr. Mareike Meyn



GOVERNANCE
Jan Prothmann



PUBLIC FINANCE MANAGEMENT
Cristian Ferreri



HEALTH
Eva Schildbach



WATER, SANITATION & WASTE MANAGEMENT
Afrim Kalanderi



EDUCATION, SKILLS & EMPLOYMENT
Inke Hase



DIGITAL INNOVATION UNIT
Dr. Linda Kleemann



FRAMEWORK CONTRACTS UNIT
Christian Caspar



CLIMATE COMPETENCE CENTER
Joachim Schnurr

RECRUITMENT
Regine Reuter

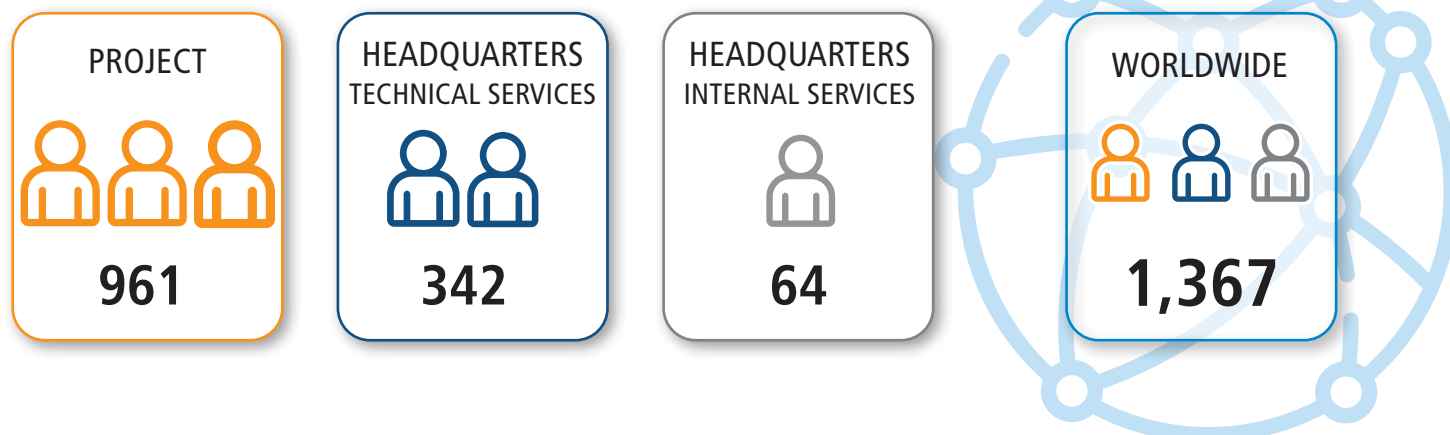
FINANCIAL PROJECT MANAGEMENT
Isabella Zubrzycka

ADVISORY UNIT
Jan Lüneburg

Based in Hamburg, GFA Consulting Group has provided worldwide effective solutions to the challenges in the global consulting market since **1982**. Leading development agencies, ministries and public clients have entrusted GFA with helping them to manage projects financed through bilateral and multilateral funds. GFA conducts more than 400 projects and studies worldwide every year. Working in cooperation with stakeholders

in government, the private sector, NGOs and citizens' groups, GFA balances innovation and reliability to meet specialized needs. The focus of GFA's corporate strategy is based on more than four decades of success in official development assistance (ODA). Gradually, the company offers resulting know-how to private and public customers beyond ODA.

GFA CONSULTING GROUP – PERSONNEL IN 2023



TURNOVER

GFA CONSULTING GROUP

2023

MILLION EURO

EQUITY: 17,9 %

157*

*Provisional figures

GOVERNANCE



17%

EDUCATION, SKILLS & EMPLOYMENT



14%

PUBLIC FINANCE MANAGEMENT



13%

PRIVATE SECTOR DEVELOPMENT



12%

DIGITAL INNOVATION



AGRICULTURE & RURAL DEV.



11%

HEALTH



10%

NATURAL RESOURCES MGMT & ENVIRONMENT



8%

CLIMATE CHANGE



ENERGY



7%

WATER, SANITATION & WASTE MGMT



5%

FINANCIAL SYSTEMS DEVELOPMENT



3%



IN 2023 GFA CONSULTING GROUP CARRIED OUT **441** PROJECTS AND STUDIES AROUND THE WORLD

OUR MAIN CLIENTS


KFW

THE WORLD BANK

**Federal Ministry
for Economic Cooperation
and Development**

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

GFA Consulting Group is a member of GFA GROUP:

GFA GROUP

In perennial planning cycles GFA GROUP adapts product and market decisions, and the successive expansion of local offices, branches and subsidiaries to the corporate strategy. GFA GROUP employs **1,750** people worldwide and has a turnover of approximately **186 million euros** in 2023.

GFA HOLDING AG

Hamburg, Germany – Anja Desai, Dr. Ilona Schadl, Dr. Heiko Weißleder
Shareholder Management: Dr. Daniel Wahby

GFA Consulting Group GmbH

Hamburg, Germany
Anja Desai, Dr. Ilona Schadl,
Dr. Heiko Weißleder

GFA SysCom GmbH

Hamburg, Germany
Andreas Hentzien

GFA B.I.S. GmbH

Bonn, Germany
Harald Litterscheid

GFA South East Europe d.o.o.

Belgrade, Serbia
Zoran Kapor

TolaData GmbH

Berlin, Germany
Nairobi, Kenya
Dr. Linda Kleemann &
Yazeed Sheqem

GFA Certification GmbH

Hamburg, Germany
Jörn Ackermann

GKW Consult GmbH

Mannheim, Germany
Patrick Kaminsky
Dr. Christoph Theune

HEAT GmbH

Königstein, Germany
Dietram Oppelt
Dr. Daniel Wahby

Projekt-Consult GmbH

Hamburg, Germany
Moritz Lörcher
Thomas Hentschel

More than 60 project
offices and branches
worldwide

SUSTAINABILITY AND COMPLIANCE AT GFA CONSULTING GROUP



At GFA, we are guided by the **Sustainable Development Goals (SDGs)** as our main company purpose and by the ten principles of the UN Global Compact UNGC for sustainable management at our head offices, and increasingly at the project locations in our partner countries.



Unavoidable CO₂ emissions we are offsetting via the **UNFCCC** „Climate neutral now“ platform, investing in the Gold Standard certified project Renewable Wind Power generation for promoting energy security in India.



We support public transport, bicycle actions, recycling and employee commitment.



Our offices and servers at our headquarters are powered by **100% green electricity** and we use a geothermal heating system in our newest office building.

WE MEET OUR COMPLIANCE RULES

Compliance is not just an abstract term, but also a binding and clear set of rules that affects all employees.

Our actions are based on integrity, economic, social and ecological responsibility and ethics, employee orientation, sustainability, innovation and excellence. Integrity and acting with integrity are deeply rooted in our self-image and corporate culture.

GFA has set up a full-fledged compliance management system to fulfil external and internal requirements either by law, rules and regulations or by our clients.

WE SUPPORT



In February 2018, GFA has become a signatory of the UN Global Compact (UNGC).

With its declaration of commitment, GFA undertakes to pursue integrity in its company management, and to dedicate itself to doing business equitably and sustainably.

WE ARE CERTIFIED



Since April 2010, GFA's **quality management system** has been certified according to DIN EN ISO 9001:2015 standards. In companionship with Projekt-Consult, GFA has obtained a compliance certificate including public procurement and data protection since 2018.



CONTACT US

GFA Consulting Group GmbH
Eulenkrogstraße 82
22359 Hamburg
GERMANY

Phone: +49 40 603 06 0
Fax: +49 40 603 06 119
E-mail: info@gfa-group.de

www.gfa-group.de

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