



EAST AFRICA REGIONAL HUB NAIROBI, KENYA

IMPLEMENTING 31 PROJECTS IN 14 COUNTRIES OF EASTERN AND SOUTHERN AFRICA

GFA GROUP
Your purpose
Our expertise 

GFA 
CONSULTING GROUP

PREFACE

The East Africa Hub represents an important step in GFA Consulting Group's commitment to strengthening its presence and partnerships across the East Africa region and the wider Southern African region. Our ambition is to bring GFA's global expertise closer to the realities of African markets, while creating greater opportunities for local talent, knowledge, and innovation to shape our work.

More than a regional office, the Hub is a platform for **connection, collaboration, and growth**, connecting local and regional expertise with GFA's international network and bringing clients and partners closer to the knowledge and capabilities they need.

Being close to our clients, partners, projects, and markets enables us to understand local priorities more deeply, respond with greater agility, and develop solutions that are relevant to the realities of the region.

By investing in the East Africa Hub, we are investing in **people, partnerships, and locally grounded solutions**. We seek to strengthen regional capacity, nurture talent, and build lasting relationships that contribute to sustainable development across the East Africa region and beyond.



KUDZAI MUBAIWA
HUB MANAGER, EAST AFRICA

A STRATEGIC REGIONAL PRESENCE IN EAST AFRICA

GFA Consulting Group GmbH is a leading European consulting firm specialising in international development cooperation, based in Hamburg, Germany. It forms part of the GFA GROUP, a coalition of nine globally active companies, whose areas of expertise range from engineering and social infrastructure to energy transition and finance to climate adaptation, digital innovation, responsible mineral resource management, and sustainability certification. Currently, **GFA Consulting Group GmbH implements more than 430 projects and maintains branches in over 30 countries worldwide**, including Regional Hubs in Kenya, Senegal, and Serbia.

GFA Consulting Group's Regional Hub in East Africa, located in Nairobi, Kenya, provides a strategic platform for delivering and coordinating international cooperation projects across the region. The Hub brings GFA's global expertise closer to local realities, strengthening responsiveness to clients and partners while enabling efficient, locally grounded project delivery.

AREAS OF INTERVENTION

The East Africa Regional Hub supports GFA's core areas of expertise across the Eastern and Southern African region, including:



OUR REGIONAL PARTNERSHIPS

The Hub works closely with a diverse network of regional and international partners, including:

- Bilateral and multilateral donors, including German International Cooperation (GIZ), the European Union (EU), KfW Development Bank, French Development Cooperation (AFD), Swiss Development Cooperation (SDC & SECO), the Millennium Challenge Corporation (MCC) and international foundations.
- Ministries and public institutions
- Civil society organisations and companies
- Local consultants, experts, and cooperation partners

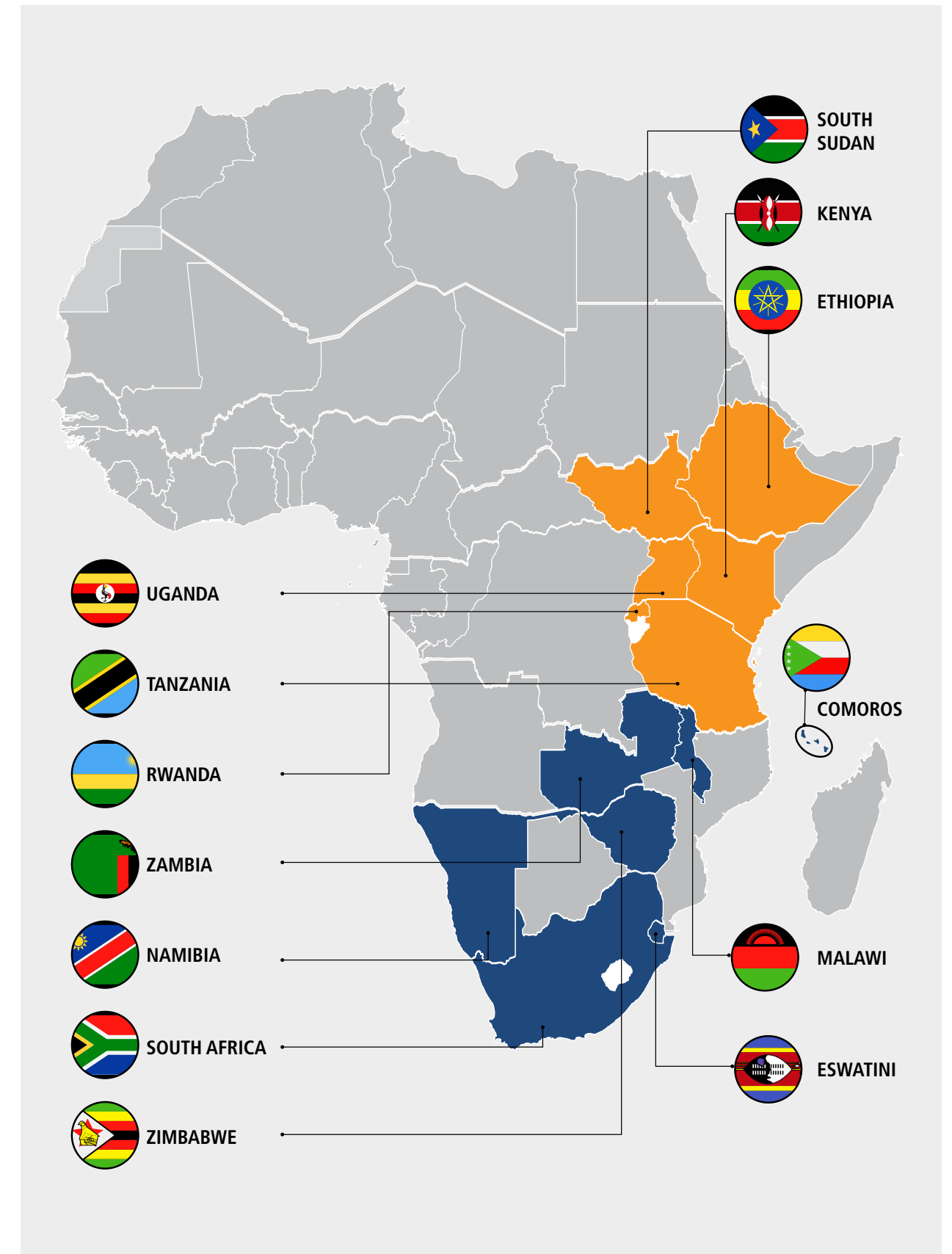
THE MISSION OF THE HUB

- GFA's East Africa Hub brings together a team of eight professionals supporting GFA's growing portfolio across East Africa and the wider region. The Hub provides **comprehensive financial, administrative, and operational support to projects**, helping ensure effective implementation and compliance with local legislation and donor requirements. Our experienced Project Managers provide dedicated project-level backstopping, in close co-operation with GFA's headquarters in Hamburg.
- Beyond project delivery, the East Africa Hub serves as a **regional platform for GFA staff and international experts** during field missions, meetings, and temporary assignments. Additionally, the Hub team works closely with GFA's technical departments in HQ on business development and the acquisition of new projects, contributing local market intelligence, networks, and regional expertise.

REGIONAL VISION

The East Africa Hub contributes to GFA's vision of improving people's living conditions through sustainable solutions adapted to local contexts. By **combining global expertise with regional knowledge**, the Hub seeks to strengthen inclusive development, innovation, transparency, and collaboration across East Africa and beyond.

OUR PROJECTS



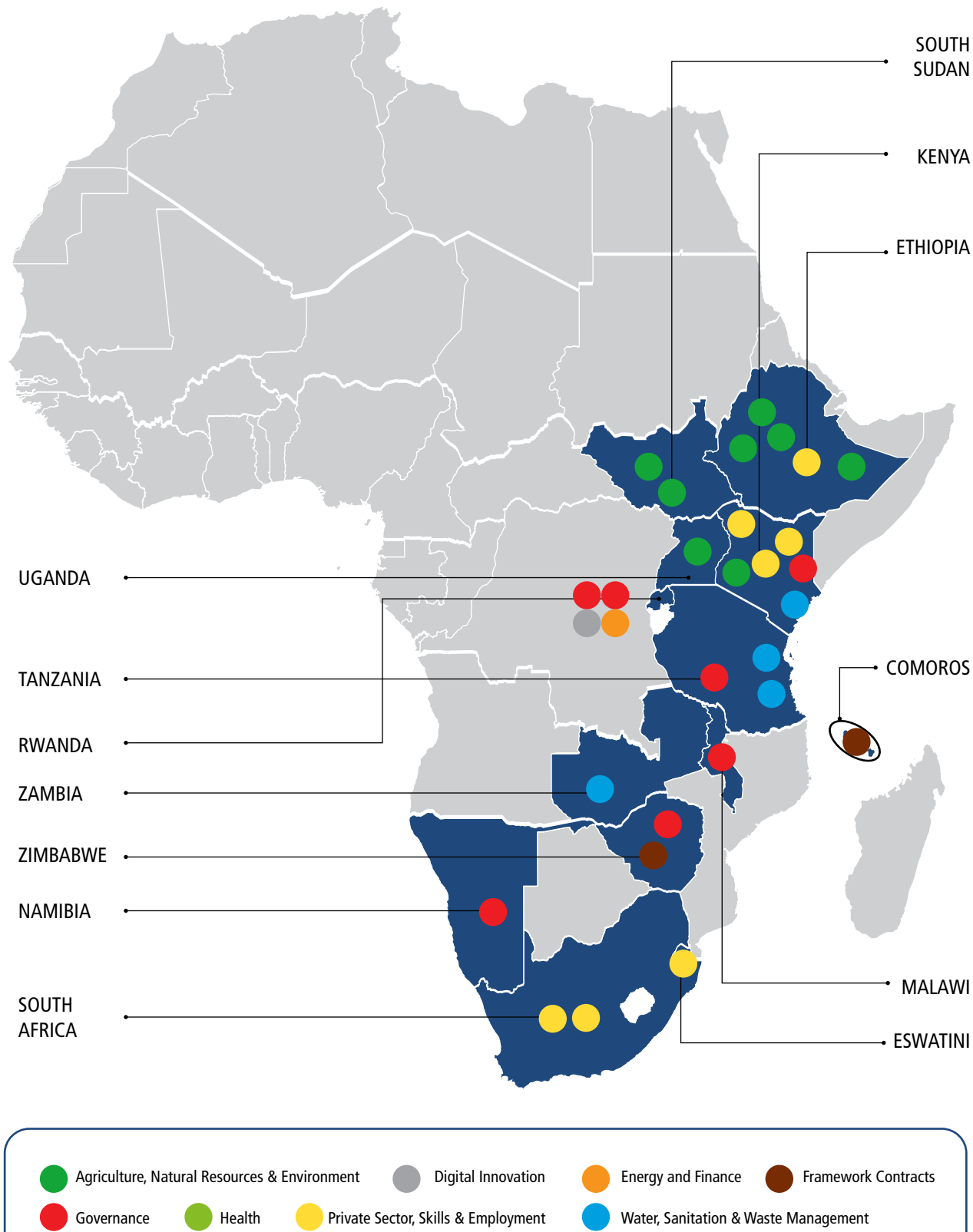
REGIONAL PORTFOLIO AT A GLANCE



CONTRACT VOLUME BY COUNTRY

KENYA	EUR 12,998,230	6 PROJECTS
ETHIOPIA	EUR 12,199,579	5 PROJECTS
ESWATINI	EUR 6,284,408	1 PROJECT
TANZANIA	EUR 6,246,190	3 PROJECTS
RWANDA	EUR 5,521,716	4 PROJECTS
UGANDA	EUR 3,590,015	1 PROJECT
SOUTH SUDAN	EUR 2,098,675	2 PROJECTS
SOUTH AFRICA	EUR 1,895,957	2 PROJECTS
ZIMBABWE	EUR 1,241,696	2 PROJECTS
MAURITIUS	EUR 1,000,000	1 PROJECT
COMOROS	EUR 995,900	1 PROJECT
NAMIBIA	EUR 600,000	1 PROJECT
ZAMBIA	EUR 506,970	1 PROJECT
MALAWI	EUR 469,780	1 PROJECT

PROJECTS IN EAST AND SOUTHERN AFRICA





AGRICULTURE, NATURAL RESOURCES AND ENVIRONMENT

8 PROJECTS	EUR 18,227,996 TOTAL VALUE
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ETHIOPIA

NORWEGIAN SUPPORT TO CLIMATE SMART AGRICULTURE UNDER THE RESILIENT LANDSCAPES AND LIVELIHOODS PROJECT (RLLP)

EUR 3,066,692
Client: KfW Development Bank
Duration: 04/2024 - 07/2027

- Supports Ethiopia’s Ministry of Agriculture in scaling up climate-smart agriculture across vulnerable rural watersheds under the Sustainable Land Management Programme.
- Combines green infrastructure investment with capacity building for around 36,000 rural households, strengthening cooperatives and watershed-level planning.
- Promotes participatory, community-led decision-making to secure land tenure, diversify livelihoods and build long-term resilience to land degradation and climate shocks.

ETHIOPIA

INCREASING AGRICULTURAL PRODUCTIVITY THROUGH INNOVATION (PHASE II) – AGRICULTURAL MECHANISATION LEASING PROJECT (AMLPII)

EUR 1,103,945
Client: KfW Development Bank
Duration: 02/2026 - 02/2029

- Works with the Development Bank of Ethiopia to import and lease high-quality agricultural machinery to smallholders, medium farmers, cooperatives, and youth groups.
- Builds the Bank’s capacity to run a sustainable machinery-leasing business model, including supplier due diligence and technical advisory support.
- Follows on from an earlier phase that delivered dozens of tractors, combine harvesters, and implements to lease customers, helping modernise farm operations.

ETHIOPIA

SUSTAINABLE LAND MANAGEMENT PROJECT IV

EUR 5,316,862
Client: KfW Development Bank
Duration: 07/2020 - 12/2026

- Supports integrated, participatory watershed development and management to reduce land degradation in some of Ethiopia’s most affected regions.
- Strengthens the Sustainable Land Management Programme coordination unit and regional agriculture bureaus responsible for implementation.
- Aims to raise agricultural productivity and food security while building local capacity in community-based natural resource management.

ETHIOPIA

LAKE CHAMO INTEGRATED LANDSCAPE MANAGEMENT, OUTPUT 3

EUR 964,220
Client: GIZ
Duration: 10/2025 - 03/2027

- Supports Ethiopia’s Ministry of Agriculture in institutionalising Integrated Landscape Management at national, regional, and local level.
- Develops a dedicated strategy to safeguard the Lake Chamo watershed, which has suffered severe wetland and forest loss in recent decades.
- Advises on gender-equitable, climate-sensitive land management and supports the digitalisation of the Ministry of Agriculture services and knowledge systems.

KENYA

PROMOTING YOUTH EMPLOYMENT IN AGRICULTURE (PHASE II)

EUR 1,678,587
Client: GIZ
Duration: 06/2024 - 10/2026

- Strengthens income and employment opportunities for young people, especially women, in Western Kenya’s agri-food sector.
- Supports agriculture-based micro and small enterprises and start-ups working on organic inputs, climate-resilient seed, and soil-conserving mechanisation.
- Improves young farmers’ access to services, inputs and markets while building the entrepreneurial skills of youth-led agribusinesses.

SOUTH SUDAN

PROMOTION OF CLIMATE RESILIENT AGRICULTURAL VALUE CHAINS

EUR 1,479,255
Client: GIZ
Duration: 02/2025 - 08/2027

SOUTH SUDAN

SUSTAINABLE MANAGEMENT OF NATURAL RESOURCES IN THREE LANDSCAPES IN SOUTH SUDAN

EUR 619,420
Client: GIZ
Duration: 08/2026 - 07/2028

- Supports sustainable natural resource management across three priority landscapes in South Sudan.
- Strengthens community and institutional capacity for land-use planning and natural resource governance.
- Contributes to environmental resilience and sustainable livelihoods in the targeted landscapes.

UGANDA

DROUGHT RESILIENCE IN THE KARAMOJA SUB-REGION

EUR 3,999,015
Client: KfW Development Bank
Duration: 07/2022 - 06/2028

- Helps Uganda’s government build medium-sized dams and satellite water storage to support settled and nomadic livestock keepers across the Karamoja sub-region.
- Improves access to safe drinking water for herding communities and neighbouring populations through new boreholes and related infrastructure.
- Strengthens animal health services, livestock marketing and rangeland management to build long-term resilience to drought.



GOVERNANCE

7 PROJECTS	EUR 13,851,658 TOTAL VALUE
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KENYA

TECHNICAL ASSISTANCE TO SUPPORT THE AFRICAN SUSTAINABLE CITIES INITIATIVE (ASCI) – REGIONAL, INCL. KENYA

EUR 6,052,838

Client: EIB - European Investment Bank

Duration: 01/2021 - 10/2026

- Helps secondary cities across Sub-Saharan Africa, including in Kenya, improve access to finance for sustainable urban infrastructure.
- Builds municipal creditworthiness, financial-planning capacity, and develops tailored financing strategies for city governments.
- Connects participating cities with investors and peers to share knowledge on bankable, sustainable urban development projects.

NAMIBIA

POVERTY-ORIENTED DEVELOPMENT OF INFRASTRUCTURE IN URBAN AREAS

EUR 600,000

Client: KfW Development Bank

Duration: 11/2022 - 12/2026

MALAWI

DEVELOPMENT AND IMPLEMENTATION OF A MODULAR TRAINING SERIES ON INVESTIGATION FOR LAW ENFORCEMENT AGENCIES

EUR 469,780

Client: GIZ

Duration: 06/2026 - 07/2027

- Supports the Malawi Police Service in developing a modular training curriculum on criminal investigation techniques.
- Contributes to a wider effort to strengthen investigative capacity and professional standards across law enforcement agencies.
- Builds on a formal cooperation agreement between the Malawi Police Service and GIZ to advance investigative training and public-sector integrity.

- Provides low-income households in Namibian towns with access to affordable, formally registered plots and title deeds.
- Finances basic bulk infrastructure, including water, sanitation, electricity, and roads, in partnership with Development Workshop Namibia (DWN).
- Builds local NGO capacity to implement poverty-oriented urban infrastructure projects efficiently and sustainably.

RWANDA

ICT FACILITY, PHASE I AND II (LOT 1)

EUR 2,617,841

Client: KfW Development Bank

Duration: 11/2024 - 05/2029

- Supports the Rwanda Information Society Authority (RISA) in accelerating public-sector digital transformation through targeted ICT investment.
- Helps select, appraise, and implement ICT sub-projects aligned with national priorities in smart cities, education, and agriculture.
- Provides project management, procurement, and capacity-building support to ensure sustainable, well-governed digital public services.

TANZANIA

SUPPORT TO GOOD FINANCIAL GOVERNANCE

EUR 2,262,820

Client: GIZ

Duration: 05/2025 - 05/2027

- Strengthens capacities for internal audit and procurement to reinforce public expenditure control in Tanzania's Ministry of Finance.
- Supports certification programmes for public officials in internal audit, IT-systems audit, and procurement.
- Backs implementation of Zanzibar's public financial management reform programme, improving audit and procurement competencies there.

RWANDA

CSPH – STRENGTHENING CLIMATE-SENSITIVE URBAN PLANNING AND INSTITUTIONAL FRAMEWORKS FOR SOCIAL HOUSING

EUR 877,686

Client: GIZ

Duration: 08/2025 - 07/2027

- Supports climate-sensitive, socially just urban planning processes in Rwandan secondary cities such as Muhanga and Rubavu.
- Develops strategic guidelines for climate-adapted, affordable rental social housing that responds to the needs of low-income households and women.
- Trains Rwandan urban planners to pursue urban development that is both socially equitable and climate resilient.

ZIMBABWE

GOOD GOVERNANCE IN LOCAL AUTHORITIES – PROVISION OF A POOL OF SHORT-TERM EXPERTS

EUR 970,692.50

Client: GIZ

Duration: 11/2025 - 09/2027

- Strengthens the institutional framework for gender-equitable, transparent, and accountable governance in Zimbabwean local authorities.
- Supports improved service delivery, local economic development, public financial management and councillor oversight.
- Works with civil society partners to build participatory platforms that boost social accountability and youth inclusion in local decision-making.



DIGITAL INNOVATION

RWANDA

IMPROVEMENT AND ENHANCEMENT OF THE MONITORING AND EVALUATION INFORMATION SYSTEM OF LODA (ICT FACILITY, LOT 2 – LODA MEIS)

EUR 1,380,359

Client: KfW Development Bank

Duration: 11/2024 - 11/2027

7
PROJECTS

EUR 1,380,359
TOTAL VALUE

- Modernises the Monitoring, Evaluation, and Information System of Rwanda’s Local Administrative Entities Development Agency (LODA).
- Introduces digital channels for citizen participation and supports data-driven decision-making in local governance.
- Provides feasibility studies, vendor coordination and training to ensure the system’s long-term sustainability.

ENERGY AND FINANCE

MAURITIUS

TRANSFORMING FINANCIAL SYSTEMS FOR CLIMATE (TFSC) IN MAURITIUS

EUR 1,000,000

Client: AFD

Duration: 04/2026 - 03/2029

- Supports Mauritius in aligning its financial sector with climate resilience and low-carbon development objectives.
- Works with financial institutions and regulators to mobilise climate finance and strengthen green investment frameworks.
- Contributes to AFD’s wider engagement on climate-resilient financial systems in the Indian Ocean region.

2
PROJECTS

EUR 1,645,830
TOTAL VALUE

RWANDA

SUPPORTING THE IMPLEMENTATION OF THE RWANDA GREEN TAXONOMY – CLIMATE-FRIENDLY ECONOMIC POLICY AND FINANCING

EUR 645,830

Client: GIZ

Duration: 11/2025 - 09/2027

- Helps Rwanda’s Ministry of Finance and Economic Planning implement the Rwanda Green Taxonomy, a framework defining what counts as a green investment.
- Works to integrate the taxonomy into national fiscal policy, financial regulation, and climate budget-tagging instruments.
- Supports capacity building and a structured training-of-trainers approach to mobilise public and private capital for Rwanda’s green transition.

PRIVATE SECTOR, SKILLS AND EMPLOYMENT

ESWATINI

SKILLS FOR YOUTH EMPLOYABILITY, ENTREPRENEURSHIP AND EMPOWERMENT (S4YEEE) PROGRAMME

EUR 6,284,408

Client: GIZ

Duration: 10/2025 - 07/2027

- Supports reform of Eswatini’s technical and vocational education and training (TVET) system to better match labour-market needs.
- Focuses on improving employability, entrepreneurship, and access to demand-driven skills for youth, women, and disadvantaged groups.
- Backs priority growth sectors including renewable energy, agri-processing, tourism, ICT, and manufacturing.

7
PROJECTS

EUR 14,541,573
TOTAL VALUE

KENYA

IMPROVING FRAMEWORK CONDITIONS FOR SUSTAINABLE BUSINESS DEVELOPMENT OF MSMEs

EUR 678,412

Client: GIZ

Duration: 03/2024 - 04/2027

- Supports Kenya’s State Department for MSMEs Development in strengthening the policy and regulatory environment for micro and small enterprises.
- Expands advisory, training, and coaching services offered to MSMEs, with particular attention to green business models and female entrepreneurship.
- Applies the SME Loop methodology, a structured capacity-development approach developed by GIZ, to help hundreds of enterprises access finance and grow.

ETHIOPIA

SUPPORT FOR THE RECOVERY OF MICRO, SMALL AND MEDIUM ENTERPRISES (MSMEs) IN POST-CONFLICT AREAS

EUR 1,747,660

Client: KfW Development Bank

Duration: 01/2026 - 07/2029

- Supports the recovery of micro, small and medium enterprises in Ethiopia’s conflict-affected northern regions.
- Increases MSME access to concessional finance and digital financial services through partner banks and microfinance institutions.
- Improves the business performance of enterprises led by youth and women in manufacturing, trade, agri-processing, and services.

KENYA

PROMOTION OF YOUTH EMPLOYMENT AND VOCATIONAL TRAINING – INSTITUTIONALISING DUAL TVET

EUR 3,363,900

Client: GIZ

Duration: 10/2023 - 06/2027

- Supports cooperative dual TVET programmes across 36 technical colleges in Mt Kenya, the Rift Valley and Western Kenya.
- Works with the Ministry of Education and the TVET Authority to develop competency-based curricula and quality-assurance systems.
- Aims to engage hundreds of companies and enrol thousands of students, strengthening private-sector engagement in technical training.



KENYA

IMPLEMENTATION OF GENDER MAINSTREAMING AND DISABILITY INCLUSION

EUR 571,236

Client: GIZ

Duration: 05/2024 - 10/2026

- Supports the mainstreaming of gender equality and disability inclusion across GIZ-backed programmes in Kenya.
- Strengthens institutional capacity to design and monitor initiatives that reach women, youth, and people with disabilities.
- Contributes to a wider national effort, alongside Kenyan county governments and civil-society partners, to embed inclusive practice in development planning.

SOUTH AFRICA

CAREER PATH DEVELOPMENT FOR EMPLOYMENT (CPD4E): TVET CAPACITY DEVELOPMENT FOR JUST TRANSITION

EUR 671,475

Client: GIZ

Duration: 10/2024 - 11/2026

- Strengthens South Africa's technical and vocational education and training (TVET) system to support workers and communities through the country's just transition.
- Develops career pathways and capacity-building measures aligned with emerging green- and energy-sector skills needs.
- Supports TVET colleges and partner institutions in preparing learners for employment in a changing labour market.

SOUTH AFRICA

DIGITAL SKILLS FOR JOBS AND INCOME II (DS4JI II)

EUR 1,224,482

Client: GIZ

Duration: 11/2024 - 03/2027

- Builds on an earlier phase to expand digital skills training and job-matching support for young people in South Africa.
- Strengthens partnerships between training providers, employers, and digital platforms to improve employment and income outcomes.
- Supports GIZ's wider efforts to link skills development with South Africa's evolving digital economy.

WATER, SANITATION AND WASTE MANAGEMENT

KENYA

SHORT-TERM TECHNICAL ASSISTANCE (STTA) FOR COAST WATER SERVICES BOARD (CWSB) – MOMBASA-MWACHE PROJECT

EUR 653,266

Client: AFD - French Development Agency

Duration: 06/2018 - 12/2026

- Supported the Coast Water Services Board in launching emergency works to improve drinking water and sanitation access in Mombasa's Likoni area.
- Covered feasibility studies, detailed engineering designs, tender documents, and procurement support for water infrastructure investment.
- Included hydrogeological investigation of the Tiwi aquifer and technical review of the financial model behind the wider Mombasa-Mwache water programme.

TANZANIA

WATER SECURITY AND CLIMATE RESILIENCE IN URBAN AREAS, OP 2+3 (PROWAS)

EUR 349,751

Client: GIZ

Duration: 05/2026 - 05/2027

- Supports water security and climate resilience in urban areas across Tanzania under the second and third operational phases of the ProWas programme.
- Works with utilities and local authorities to strengthen water supply and sanitation planning in the face of growing climate pressures.
- Builds on earlier GIZ-backed urban water reforms to improve long-term service delivery.

4

PROJECTS

EUR 5,143,606

TOTAL VALUE

TANZANIA

7 TOWNS URBAN UPGRADING PROGRAM (7TUUP) – WATER SUPPLY AND SANITATION MEASURES AND CAPACITY DEVELOPMENT

EUR 3,633,619

Client: KfW Development Bank

Duration: 04/2023 - 04/2027

- Supports capacity development for water utilities in Babati, Kigoma, Lindi and Sumbawanga as part of Tanzania's Seven Towns Urban Upgrading Programme.
- Strengthens contract management, financial and commercial systems, and customer billing at the Babati water and sanitation utility.
- Introduces technical improvements such as district metered areas, non-revenue water reduction and staff training in water-quality monitoring.

ZAMBIA

TECHNICAL ASSISTANCE TO ENHANCE TRADE EFFLUENT MANAGEMENT PRACTICES IN LUSAKA

EUR 506,970

Client: GIZ

Duration: 08/2025 - 02/2027

- Supports Lusaka's water utilities in strengthening the management and monitoring of trade effluent discharge.
- Builds technical and regulatory capacity to reduce industrial pollution and protect water resources.
- Contributes to improved compliance with environmental and public health standards for wastewater management.



FRAMEWORK CONTRACTS

2 PROJECTS	EUR 1,266,904 TOTAL VALUE
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COMOROS

EU SIEA FWC LOT 3 – TECHNICAL ASSISTANCE NDICI

EUR 995,900
Client: European Union
Duration: 02/2024 - 12/2026

- Delivers technical assistance to the Union of the Comoros under the EU’s Neighbourhood, Development, and International Cooperation Instrument (NDICI).
- Draws on the EU’s multi-lot framework contract for external aid, mobilising short-term experts across governance and development themes.
- Supports Comorian institutions in strengthening public-sector capacity as part of the wider EU-Comoros cooperation programme.

ZIMBABWE

IMPROVING INVESTMENT FACILITATION AND PROMOTION: CAPACITY DEVELOPMENT FOR THE ZIMBABWE INVESTMENT AND DEVELOPMENT AGENCY (ZIDA)

EUR 271,004
Client: European Union
Duration: 06/2026 - 07/2027

- Supports the Zimbabwe Investment and Development Agency (ZIDA) in simplifying and digitalising investment-facilitation procedures.
- Helps develop an integrated investment window enabling simultaneous registration with tax, immigration, and social security authorities.
- Builds ZIDA staff capacity to independently operate new digital registration and information systems for investors.

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The East Africa Hub team looks forward to welcoming you!



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