

# Partnership-based. International. Local.



## WHO WE ARE

GFA Consulting Group GmbH, headquartered in Hamburg, is one of Europe's leading consulting firms for international cooperation.

- ✔ Over 40 years of experience
- ✔ Projects in more than 130 countries
- ✔ Long-standing presence in Africa
- ✔ Established service provider for GIZ, KfW, and various international donors



## WHAT WE PLAN

To be closer to our partner countries, we are establishing regional hubs. These platforms bundle **acquisition and project management services** and create attractive jobs for local professionals.

### Our Goals:

- ✔ Retain and promote local talent
- ✔ Strengthen customer proximity
- ✔ Efficient processes
- ✔ Sustainable growth

### Already implemented:

- ✔ Hub Kenya (East Africa)
- ✔ Hub Senegal (West Africa)
- ✔ Hub Serbia (Balkans, Eastern Europe, Central Asia)



## WHAT WE EXPECT FROM YOU

We appreciate your **targeted support** in helping our hubs achieve their full potential:

- ✔ **Signal of trust:** Demonstrate that German international cooperation recognises and values GFA as a reliable partner.
- ✔ **Support in establishing contacts** with public institutions and relevant partners.
- ✔ **Strengthening visibility and credibility** through joint appearances and mentions in relevant contexts.
- ✔ **Promoting networks** with business associations, NGOs and academic institutions.
- ✔ **Political and substantive support** by highlighting trends, needs and reform projects in our partner countries.

**With your support, we can implement projects in our hubs even faster, more visibly and more effectively in line with German international cooperation.**

## CONTACT

GFA Consulting Group GmbH  
Eulenkrogstraße 82 22359 Hamburg  
Germany  
[www.gfa-group.de](http://www.gfa-group.de)  
[www.gfagroup.org](http://www.gfagroup.org)

Head of Regional Management:  
Dr. Mareike Meyn  
P: +49 40 60 306 140  
[mareike.meyn@gfa-group.de](mailto:mareike.meyn@gfa-group.de)

Regional Hub Manager West Africa:  
Patrizia Dodaro  
[patrizia.dodaro@gfa-group.de](mailto:patrizia.dodaro@gfa-group.de)

Regional Hub Manager East Africa:  
Kudzai Mubaiwa  
[kudzai.mubaiwa@gfa-group.de](mailto:kudzai.mubaiwa@gfa-group.de)

Regional Hub Manager Balkans, East Europe, Central Asia:  
Ranka Milijenic  
[ranka.milijenic@gfa-group.de](mailto:ranka.milijenic@gfa-group.de)