

**GFA PROJECT REFERENCE  
EXAMPLES IN **KENYA**  
AND EAST AFRICA**



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**PRIVATE  
SECTOR  
DEVELOPMENT**




REF. 1	PROJECT TITLE: STRENGTHENING INTERMEDIARIES OF THE KENYAN DIGITAL INNOVATION ECOSYSTEM							
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	CLIENT	ORIGIN OF FUNDING	DATES	NAME OF JV MEMBERS, IF ANY
	KENYA	1,574,678	68	4 LTE (58 MM) Several STE (40 MM)	GIZ Digital Transformation Center Kenya	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit	08/2022 to 05/2024	Steinbeis Stiftung (D), Growth Africa
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)					SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT			
<p>The Digital Transformation Centre (DTC) Kenya financed by GIZ was set up to improve the country's preconditions for a digital transition towards a sustainable digital economy. The DTC capitalises on the existing innovation ecosystem, seeking to strengthen it, while also looking at the wider societal impact of digital technologies. The DTC's activities stretches across four outputs:</p> <ol style="list-style-type: none"> <li>1. entrepreneurship, digital skills and innovation (GFA component)</li> <li>2. data protection</li> <li>3. data markets, open data and AI</li> <li>4. digital economy ideation lab</li> </ol> <p><b>Output 1</b>, implemented by GFA, seeks to improve the structural capacities of intermediaries of the digital and innovation ecosystem and to strengthen digital and entrepreneurial skills of small and medium sized enterprises (SMEs) and start-ups. GFA is responsible for the following two work packages:</p> <p><b>Work Package A: Digital Skills and Entrepreneurship</b></p> <p>The goal of this work package is to support ESO associations and their members in developing digital solutions and approaches to strengthen the digital skills of their start-up and SME communities; providing assistance to start-ups throughout their innovation cycle; improving access to investors; and developing methods and tools for start-up promotion.</p> <p><b>Work Package B: Digital Innovation Hub (DIH)</b></p> <p>The goal of this work package is to sustainably set up a locally owned Kenyan green DIH and connect the Kenyan DIH via AEDIB to other African and European DIHs.</p> <p>This network aims at encouraging joint ventures between Africa and Europe and at providing technical, digital and innovation expertise and experimentation for SMEs and start-ups. The Kenyan DIH therefore also serves as a vehicle to connect the Kenyan manufacturing industry to the African and European DIH network.</p> <p>GFA supports more than 15 Enterprise Support Organizations (ESOs) with organizational development support, sustainability strategies and local subsidy grants.</p>					<p><b>Work Package A.1:</b> Develop solutions and approaches for increased digital skills</p> <ul style="list-style-type: none"> <li>■ Develop and pilot 6 solutions/ approaches, which contribute to the strengthening of digital competences of start-ups and SMEs, with at least 2 solutions targeted at the needs of young people and 2 at the needs of women-led start-ups</li> <li>■ Organized design sprints for solutions with Human Centred Design (HCD)</li> </ul> <p><b>Work Package A.2:</b> Support intermediaries (e.g. ASSEK, and association of country-wide hubs) in assisting start-ups throughout their innovation cycle</p> <ul style="list-style-type: none"> <li>■ Design and implement entrepreneurial skills capacity development measures</li> <li>■ Digitizing the delivery of their services to start-ups, online business registration toolkit</li> <li>■ Design and conduct call for proposals for 15 Enterprise Support Organizations (ESOs) to receive tailored organizational development support through local subsidy funds</li> </ul> <p><b>Work Package B:</b> Conduct needs analysis and digital maturity assessment using a bottom-up entrepreneurial discovery process to asses the structural basis of the digital innovation ecosystem</p> <ul style="list-style-type: none"> <li>■ Develop concept of the gDIH, including services, business model and sector focus</li> <li>■ Develop and implement call for proposals for the DIH operators</li> <li>■ Development of business model and plan</li> <li>■ Development of marketing and communications strategy for the DIH</li> <li>■ Support the networking with key private, public and civil society stakeholders</li> <li>■ Development of an M&amp;E Framework</li> <li>■ Provide extensive capacity building and organizational support to winning consortium</li> <li>■ Organize launch event with (social) media campaign</li> </ul>			


REF. 2	PROJECT TITLE: GLOBAL PROJECT EMPLOYMENT IN RURAL AREAS WITH FOCUS ON YOUTH - COUNTRY PACKAGE KENYA						
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL PROJECT VALUE (EUR)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Kenya	2,183,249	3 LTE (100.66 MM) Several STE (37.63 MM)	GIZ / Ministry of Agriculture, Livestock, Fisheries and Cooperatives (MoALFC) of Kenya	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit	12/2020 to 07/2024	-/-
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)			SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT				
<p>The GIZ project Global Project Employment in rural areas with a focus on youth – Country Package Kenya (RYE) aims to strengthen entrepreneurship and create productive employment opportunities by increasing youth participation and employment in and across value chains in the rural agri-business sector. The project leverages on successful digital and analogue approaches, tools and trainings to strengthen the business, financial, and production capacities and skills of enterprises and farmers.</p> <p><b>In 1 Field of Action 1:</b> GFA's support MSMEs, smallholder farmers/cooperatives, and start-ups to position themselves to start, promote or grow their business, by improving access to inputs, services and markets. The project works closely with youth and women-led organizations and advises MSMEs &amp; Enterprise Support Organizations (ESOs) on the development and implementation of innovative business models.</p> <p><b>In Field of Action 2:</b> the project provides training, coaching and mentoring for the development of sustainable business ideas, business models and business plans (e.g. SME Loop training), professional management, improved quality and quantity of products or services, better access to markets, inputs, and financial services. Innovative solutions and business models with high employment potential are promoted via start-up competition funds, partnerships with agribusinesses, contract farming and out grower schemes.</p>			<p><b>Field of Action 1:</b> Business environment and improved access to inputs, services and markets -Design, implementation and scaling up of four innovative business models</p> <p><b>Business model 1 "Access to inputs":</b> Strengthen selected Farmer Service Centers (FSCs) to deliver improved inputs &amp; services</p> <ul style="list-style-type: none"> <li>▪ Capacity building for business management &amp; entrepreneurial skills/ organizational development of FSCs, e.g. development of enterprise growth plans</li> <li>▪ Support FSCs to identify new business opportunities (product diversification)</li> </ul> <p><b>Business model 2 and 3 "Access to information":</b> Integrate e-extension into selected extension service providers / access and use open-source materials (Maarifa Mtaani)</p> <ul style="list-style-type: none"> <li>▪ Capacity building to e-extension providers to deliver targeted messages (e.g. SMS)</li> <li>▪ Capacity building, organizational development support and local subsidy support to e-extension service providers to develop a sustainable business model</li> <li>▪ Capacity building to extension service providers to use open source materials (e.g. training videos) in their activities</li> </ul> <p><b>Business model 4 "Access to finance":</b> Develop financial literacy trainings and create linkages to financial institutions</p> <ul style="list-style-type: none"> <li>▪ Under FoA1: Support to various Enterprise Support Organizations (ESOs) with organizational development support, sustainability strategies and management of targeted local subsidy grants (e.g. Agribora, Plusfarm, Transu and Farrmer Service Centers)</li> </ul> <p><b>Field of Action 2 - Strengthening the demand for labour</b></p> <ol style="list-style-type: none"> <li>1. Design and implementation of training, coaching, and mentoring measures for young smallholders, MSMEs, start-ups and cooperatives</li> <li>2. Developing and implementing training sessions for local training providers (Training of trainers) to apply best practices of entrepreneurial and cooperative capacity building (e.g. SME Loop)</li> <li>3. Development of communication products to promote business models (e.g. technical production calendar for farmers)</li> </ol>				


REF. 3	PROJECT TITLE: MANAGEMENT OF THE FACILITY INVESTING FOR EMPLOYMENT GMBH – INITIAL AND SECOND PHASE							
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Côte d'Ivoire, Egypt, Ethiopia, Ghana, Morocco, Senegal, Rwanda Tunisia	17,094,672	63.32	Several LTE Several STE	not applicable	KfW Bankengruppe	09/2020 to 08/2025	NIRAS
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)				SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT				
<p>The German Government supports selected target countries in their efforts to improve their economic frameworks and investment climate in order to promote sustainable long-term investments and create additional formal jobs in the private sector. For this purpose the dedicated cross-country Facility Investing for Employment (IFE) GmbH was established addressing the main challenges preventing such investments.</p> <p>The objective of the IFE is job creation in selected African Countries (100.000 new jobs within 5 years). IFE will provide financial support for direct (SME) and indirect (cluster, business environment) job creation at country level. By using grant funding in a smart and catalytic way, the aim is to close gaps and overcome hurdles for sustainable employment.</p> <p>The selected target countries are Côte d'Ivoire, Egypt, Ethiopia, Ghana, Morocco, Senegal, Rwanda, and Tunisia. This list may be extended to a total of 10 African countries until the end of the current legislative period in Germany.</p> <p>The funding is linked to investments, and is combined with substantial own contributions and accompanied by project preparation measures for implementation as needed. These measures are accompanied by business consulting support to SMEs to support their grant requests and strengthen their entrepreneurial as well as management skills.</p> <p>The tentative interventional areas are: 1. Improving the investment climate by removing obstacles for investment and employment, e.g. for German and European investors; 2. Promotion of African SMEs for job creation; 3. (Public) infrastructure for industrial clusters and zones; economic / social infrastructure in selected industrial parks and local value chains.</p>				<p>The overall tasks of GFA include the following six areas:</p> <ol style="list-style-type: none"> <li><b>Adhering to sound operations according to the Facility's objectives:</b> <ul style="list-style-type: none"> <li>Development of an operational manual, procedural rules for the management board, environmental and social guidelines, and an investment policy incl. draft financing agreements in English and French language, and procurement manuals for the facility as well as grant recipients</li> </ul> </li> <li><b>Preparing and executing Calls for Proposals for projects and organizing non-competitive proposal processes:</b> <ul style="list-style-type: none"> <li>Undertake Calls for Proposal-processes, select and assess suitable grant recipients on the basis of the given set of criteria</li> <li>Identify suitable projects of public entities that fit to the Facility's criteria.</li> </ul> </li> <li><b>Support the preparation of the projects:</b> <ul style="list-style-type: none"> <li>Use the Facility's project preparation budget to support the preparation of the necessary studies, project documents and business consulting support</li> <li>Develop and implement marketing campaigns for the CfPs</li> </ul> </li> <li><b>Concluding contracts for selected projects and managing the corresponding disbursements:</b> <ul style="list-style-type: none"> <li>Manage the complete disbursement proces</li> <li>Support and supervise the grant recipients to procure goods and services in accordance with the procurement guidelines</li> </ul> </li> <li><b>Monitoring of the promoted projects:</b> <ul style="list-style-type: none"> <li>Measurement of activities and the developmental impact of the Facility on the basis of a set of given indicators.</li> </ul> </li> <li><b>Reporting on the Facility.</b> <ul style="list-style-type: none"> <li>Implementation of an Environmental and Social Management System (ESMS):</li> <li>The ESMS defines the decision-making processes, describes the roles, responsibilities and capacity needs of staff in the context of environmental and social management, and sets the documentation and recordkeeping requirements.</li> </ul> </li> </ol>				

REF. 4	PROJECT TITLE: SUPPORT TO THE IMPLEMENTATION OF EAC POLICIES FOR STRENGTHENING TRADE IN GOODS							
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Burundi, DRC, Kenya, Rwanda, South Sudan, Tanzania, Uganda	According to contract: 3,165,203	GFA Turnover: 100.00 % GFA Share based: 100.00 %	3 LTE (108.00 MM) 16 STE (57.20 MM)	GIZ	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	08/08/2022 to 31/07/2025	-/-
DETAILED DESCRIPTION OF PROJECT					TYPE OF SERVICES PROVIDED			
<p>In the context of the GIZ SEAMPEC II program, GFA supports the East African Community (EAC) Secretariat and the EAC Partner States in implementing policy measures to increase regional and continental trade in goods.</p> <p>Under the program's predecessor (SEAMPEC I), GFA successfully implemented activities creating enabling framework conditions and opportunities for agro-processing in the fruits &amp; vegetables and leather value chains, as well as for the production of higher quality and safer medicines</p> <p>In SEAMPEC II, GFA is offering technical advice to strengthen institutional structures for the implementation of key policies. In addition, GFA is facilitating the exchange of relevant stakeholders and enhancing capacity building for the private sector.</p> <p>GFA has been contracted to implement two work packages (WP):</p> <p><b>WP1: Pharmaceuticals</b></p> <p>In WP1, GFA is tasked to support the implementation of key EAC policies that aim at promoting the local production of pharmaceutical products.</p> <p><b>WP2: Fruits &amp; vegetables and leather &amp; leather products</b></p> <p>This work package focuses on supporting the implementation of these two core documents and related action plans/roadmaps. In both sectors, the focus lies on strengthening the capacities of the EAC Secretariat in steering and coordinating the implementation of two strategy papers. In addition, GFA is providing direct support to the implementation of selected policy measures, which have a particular relevance to trade (e.g. related to customs processes, Sanitary and Phytosanitary (SPS) measures, fertilizers, pesticides, levies and fees).</p> <p>In addition to the activities related to regulatory issues, this work package also includes support to the private sector, non-state actors (e.g. private sector organizations, women entrepreneur associations, environmental groups, farmer groups, youth/ young adults entrepreneurial organizations) as well as regional research, development and innovation.</p>					<p>GFA provides the following types of services under the contract:</p> <p><b>Pharmaceuticals:</b></p> <ul style="list-style-type: none"> <li>Provision of technical advisory services to the EAC Secretariat (esp. to its Industrialization and Health Department) in facilitating and implementing EAC decisions related to pharmaceuticals</li> <li>Technical advisory services to relevant existing regional structures, especially the RPMPOA steering committee and the EAC procurement task force for pharmaceuticals, on implementing key pharmaceutical policies (e.g. pharmaceutical manufacturing bill)</li> <li>Strengthening the exchange among and the capacity of the regulator authorities of the six EAC Partner States (including support for regular, joint audits)</li> <li>Support for the development and launch of an EAC pass for vaccinations and test results, in particular though support for the harmonization of regulatory aspects</li> <li>Facilitating EAC discussions on a future regional policy framework for vaccine manufacturing</li> <li>Support for the development of regional vaccine policies for their implementation</li> <li>Research on related environmental, climate or social issues</li> <li>Networking with and possible support of advocacy organizations related to environmental, climate and/ or social issues to enable their input to EAC hearing processes.</li> </ul> <p><b>Fruits &amp; vegetables and leather &amp; leather products:</b></p> <ul style="list-style-type: none"> <li>Strengthening the institutional structure for implementing the EAC Fruits and Vegetables Value Chain Strategy and Action Plan 2021 – 2031 and the post-harvest loss management strategy (esp. regional fruits and vegetables platform)</li> <li>Strengthening the institutional structure for implementing the EAC Leather and Leather Products Strategy and Implementation Roadmap, e.g. the East African Leather and Leather Goods Platform</li> <li>Address key bottlenecks related to trading fruits &amp; vegetables and leather &amp; leather products across borders (e.g. related to customs processes, SPS, fertilizers, pesticides, levies and fees), including by leveraging the new EAC NTB law</li> <li>Strengthen multipliers (e.g. private sector associations, export promotion agencies, consulting companies) to offer capacity development measures for private sector on regional issues, e.g. on simplified trade regime and the Authorised Economic Operator scheme</li> </ul>			




REF. 5	PROJECT TITLE: CAPACITY BUILDING FOR INTERMEDIARIES IN THE ETHIOPIAN INNOVATION ECOSYSTEM (OUTPUT 3)							
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL CONTRACT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Ethiopia	1,565,600	80	3 LTE (58.00 MM) 13 STE (50.00 MM)	Ministry of Innovation and Technology (MInT), Ethiopia; Universities; Incubators	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit	01/2022 to 01/2024	Steinbeis GmbH & Co. KG für Technologietransfer, First Consult
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)					SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT			
<p>As part of the module Private Sector Development in Ethiopia (PSDE), Output 3 strengthens the capacity and service offering of intermediaries in the innovation support environment dedicated to the promotion of start-ups and fast growing SMEs. These often fledgling actors are strengthened in their competencies to develop sustainable and future-oriented organizational and business models that simultaneously take into account the economic consequences of the COVID-19 pandemic (e.g., smaller sales markets, disrupted supply chains) and enable them to develop demand-driven service offerings. The establishment and expansion of networks between intermediaries and other stakeholders (research and educational institutions, venture capitalists, etc.) is promoted at regional and international levels.</p> <p>The project, implemented by GFA, First Consult and Steinbeis, aims at structural, long-term and gender-mainstreamed performance improvements in the innovation ecosystem. It approaches capacity building on interconnected individual, organisational and society level to ensure sustainable improvements at scale.</p> <p>The target groups of the module are owners/managers of MSMEs, start-ups and small growing businesses (SGBs) who benefit from improved legal frameworks and services. The activities are aimed in particular at women-owned businesses, whose needs are given special consideration in service and consulting offerings.</p> <p>GFA supports various intermediaries with organizational development support, sustainability strategies and local subsidy grants.</p>					<p><b>Work package 1:</b> Initial assessments and development of Project Management modalities</p> <p><b>Work package 2:</b> Capacity building for intermediaries to improve services</p> <ul style="list-style-type: none"> <li>Provide capacity building and organizational development support to intermediaries to improve the quality of services they offer to start-ups and small and growing businesses.</li> <li>Assessment of global service standards of intermediaries for benchmarking with considerations to local contexts.</li> <li>Training to incubation managers and their staff with clear technical recommendations</li> </ul> <p><b>Work package 3:</b> Sustainable business models of intermediaries</p> <ul style="list-style-type: none"> <li>Develop sustainable business models and organizational structure support for 15 intermediaries.</li> </ul> <p><b>Work package 4:</b> Strengthen pre-incubation and collaboration of universities</p> <ul style="list-style-type: none"> <li>Select 4 universities for matching with an intermediary organisation to promote long-term sustainable and institutionalised partnerships between universities &amp; intermediaries</li> <li>Implementation of pre-incubation activities (incubation programs, hackathons, bootcamps, outreach events at universities to stimulate local entrepreneurial mindset, coaching groups, etc.)</li> </ul> <p><b>Work package 5:</b> Strengthen local and international collaboration</p> <ul style="list-style-type: none"> <li>Develop strategies and tools to boost local and international networking and to strengthen collaboration</li> </ul> <p><b>Work package 6:</b> Entrepreneurship knowledge, mentor, investor and valuation tool</p> <ul style="list-style-type: none"> <li>Develop an app or online database to offer start-ups and SGBs with a centralized repository to key resources and services to improve knowledge management and access to information.</li> </ul> <p><b>Work package 7:</b> Strengthen the financial start-up ecosystem</p> <ul style="list-style-type: none"> <li>Conduct an assessment of available sources of funds applicable for start-ups and SGBs</li> <li>Provide key recommendations on entrepreneurship fund management and attract potential local, national &amp; regional investors</li> </ul>			

REF. 6	PROJECT TITLE AGRIBUSINESS FUND (FAI) - ADVISORY SUPPORT TO SMALL AND MEDIUM-SIZED AGRIBUSINESSES							
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL CONTRACT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Burkina Faso	2,927,695	100	6 LTE (283.50 MM) Several STE (15.80 MM)	Smallholder Farmers / Agribusinesses	DANIDA - Ministry of Foreign Affairs of Denmark	07/2021 to 12/2025	-/-
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)					SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT			
<p>The objective of the project is to promote inclusive growth and create jobs among small and medium-sized economic operators and agripreneurs in the agricultural sector.</p> <p>GFA was contracted by DANIDA to manage the 12.9 Mio € Agro-Industry Fund (FAI, <a href="https://www.fai.bf/">https://www.fai.bf/</a>) to support agribusinesses and agripreneurs with grants to increase their agriculture productivity, produce quality products, and in turn increase their turnover through improved local value addition and market orientation. The project provides technical assistance to eligible agribusinesses to improve business management practices, entrepreneurial capacities and mobilise bank and private sector funding.</p> <p>GFA set up the selection process of eligible agri-businesses, which receive technical and financial assistance. The technical assistance is provided by private business development service providers, the so-called "facilitators", who are trained by the project. It is expected that this advisory support will improve access to private financing for agricultural enterprises, including of 30% women-led enterprises, and strengthen the link between these enterprises and their suppliers (grassroots producers).</p> <p>GFA also provides capacity building to investment facilitators, producers and associations of producers and business development service providers.</p> <p>The target groups directly benefiting from the commitment are:</p> <ul style="list-style-type: none"> <li>MSMEs and agripreneurs at the grassroots level, which includes individual producers, associations of producers and producer unions. These producers are supported directly within the framework of production contracts as suppliers to companies/processors. Indirectly, these producers contribute to developing the demand for quality agricultural products.</li> <li>Economic operators (processors, marketing companies, producers' unions for marketing, etc.), as well as young people and women who are involved in agribusiness</li> </ul>					<p>GFA's services include:</p> <ol style="list-style-type: none"> <li>Management and implementation of the 12,9 Mio € Agro-Industry Fund (FAI) <ul style="list-style-type: none"> <li>Elaboration of procedures manuals according to DANIDA guidelines</li> <li>Manage the complete disbursement process for selected agripreneurs and economic operators, including verification of submitted financial evidences</li> <li>Ensure compliance of all processes and report corruption doubts to the donors for further action</li> <li>Development and implementation of a communication strategy</li> <li>Select and vet business development services providers to act as facilitators for the FAI</li> <li>Reporting and evaluation</li> </ul> </li> <li>Selection of grant recipients <ul style="list-style-type: none"> <li>Design of an application and selection process for potential agripreneurs and economic operators</li> <li>Screening of eligible applications according to specified criteria</li> <li>Due-diligence visits on site</li> </ul> </li> <li>Capacity building support <ul style="list-style-type: none"> <li>Technical advisory on technological innovations and business management practices to facilitators, service providers and economic operators</li> <li>Monitoring of the quality of facilitators' interventions, development of capacity building methods, tools, and in-action training concepts</li> </ul> </li> <li>Implementing quality assurance audits</li> </ol>			

REF. 7	PROJECT TITLE: EU - SOUTH AFRICA PARTNERS FOR GROWTH							
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	South Africa	According to contract: <b>3,499,500</b>  GFA's turnover within reference period: <b>1,108,746</b>	GFA Turnover: <b>91.32</b>	Several LTE (61.00 MM)  Several STE (102.00 MM)	EU Delegation to South Africa	EC - European Commission	10/2018 to 07/2022	ECDPM - European Centre for Development Policy Management, DNA Economics (Pty) Ltd, Eurochambres
DETAILED DESCRIPTION OF PROJECT						TYPE OF SERVICES PROVIDED		
<p>The project supported the EU Delegation to South Africa to deliver on the economic, trade, and investment dimension of its strategic economic partnership with South Africa and, in turn, maximise its trade and investment flows there. This included ensuring proactive and responsive activities aiming at:</p> <ol style="list-style-type: none"> <li>Supporting the negotiation, conclusion, and implementation of multilateral and bilateral agreements and processes;</li> <li>Consolidating the ability and capacity of the EU and EU business to shape policies that support international business and investment in both South Africa and at the regional Southern African Development Community level;</li> <li>Ensuring EU visibility in the framework of the strategic economic partnership with South Africa through communication strategies, including exchanges, and events, among others. By enhancing communication channels, the project aimed to promote the EU's brand and highlight the benefits of the partnership to various stakeholders.</li> </ol> <p>The programme has undertaken work across three main thematic areas:</p> <ul style="list-style-type: none"> <li>European Partnership Agreement (EPA) implementation and market access for international businesses– this largely involved the identification and analysis of new value chain opportunities for trade and investment between South Africa and the EU</li> <li>Innovation and Sustainability – this included significant analysis and assignments in support of the roll-out of independent renewable energy in South Africa. It also involved the facilitation of dialogue and strengthening relations between the EUD and European businesses with key regulators, such as the National Energy Regulator of South Africa (NERSA) and the National Regulator for Compulsory Specifications (NRCS).</li> <li>Transformation and investment – this focused on identifying and creating awareness of the main impediments to European investment in South Africa, while also serving to highlight the contributions that have been made by EU companies to economic transformation in general, and skills development in particular.</li> </ul> <p>The communication and public relation-related deliverables included: 28 research papers, 15 flash reports, 1 major visibility event, 6 technical and 7 advocacy workshops, 10 media campaigns, 2 study tours and 1 technical mission to the EU, 4 brochures, and more than 50 engagements between various stakeholders in South Africa and Europe. In doing so, the programme has served to deepen the evidence base for the EU's policy agreement in South Africa, to increase the visibility of the EU, and to strengthen the now established EU Chamber in South Africa with the South African Government, private sector, and civil society.</p>						<p>The provided services include:</p> <ul style="list-style-type: none"> <li>The project followed a structured and sequential approach and commissioned studies to identify the main concerns or opportunities around a specific sector or issue, and reporting before presenting and discussing these with the EUD.</li> <li>Regarding communication, the project implemented advocacy campaigns to further deepen the technical work on specific issues and facilitate engagement with relevant stakeholders around the main findings, to deepen collaboration, and where appropriate, to find common solutions.</li> <li>Public Relations: To ensure that the policy position of the EU was communicated effectively and widely, GFA developed and implemented dedicated visibility activities in the form of press releases, targeted media engagements, study tours, and social media coverage, which put the EU Delegation and Chamber repeatedly into the media spotlight.</li> <li>Investment: The project explored investment opportunities through discussions among researchers, private (international) companies (EU and SA) and policy makers. It also raised awareness among decision-makers and the private sector of untapped opportunities to trade between the EU and South Africa.</li> </ul>		

# EDUCATION, SKILLS AND EMPLOYMENT




REF. 8	PROJECT TITLE: YOUTH EMPLOYMENT IN THE AGRO-FOOD INDUSTRY IN WESTERN KENYA (YEA)							
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	KENYA	2,800,325	100	4 LTE (119.00 MM) Several STE (39.50 MM)	GIZ / Ministry of Agriculture, Livestock, Fisheries and Cooperatives (MoALFC) of Kenya	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit	12/2020 to 10/2023	-/-
DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)					SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT			
<p>The YEA project aims to strengthen entrepreneurship and employment opportunities in the agricultural and food industry and to improve trainings in selected value chains of this sector for rural youth in Western Kenya. The project is part of the "Agri-Jobs 4 Youth" programme, which follows an integrated approach to employment promotion and focuses on the supply-side of employment promotion by aiming to develop and implement needs-based qualification through Agricultural Technical Vocational Education and Training (ATVET).</p> <p>GFA is responsible for two work packages in the project.</p> <p><b>Work package 1:</b></p> <p>aims at increasing entrepreneurial, innovation and digital skills of rural youths aiming to become entrepreneurs? through the review and improvement of curricula and teaching materials in the areas of technical skills, innovations, business skills &amp; digital literacy. On the basis of a digital readiness assessment of the ATVET facilities, GFA digitises curricula (e.g. by creating a digital catalogue of all ATVET curricula) and conducts demand-driven technical and didactic training and further education of trainers, strongly involving existing national youth support organizations. The digital skills development component of the project includes the implementation of e-learning trainings for entrepreneurship &amp; digital skills (e.g. moodle based learning management systems or digital soft skills trainings). Part of the services provided by GFA are equipping and building capacities of the training centres (also in their role as entrepreneurial support organisations that equip young people with the skills to found their own business).</p> <p><b>In work package 2:</b></p> <p>GFA supports 4.000 young agripreneurs by developing and/or expanding women and youth-friendly, innovative advisory services and complementary digital and media applications along selected VCs to increase income and (self-) employability. Under the leadership of GFA and GIZ, a task force was formed to coordinate and harmonize all activities related to agricultural advisory services to coordinate with the work package 1 and the sister project RYE (see referenece Nr. 3). The coordination will be tackled by the development and roll-out of a customized e-Extension strategy with multi-channel advisory content. Special attention is paid to the implementation of women-friendly advisory content in digital formats.</p>					<p><b>Package 1 "ATVET":</b></p> <ul style="list-style-type: none"> <li>Review and improvement of 5 ATVET curricula and teaching materials in selected value chains (VC), including topics such as technical skills/ innovations/ soft skills/ business skills/digital literacy</li> <li>Digitisation of selected core modules/ teaching materials per curriculum, partly in co-creation with the target group and development of a digital catalogue of all ATVET curricula, teaching manuals and materials</li> <li>Development of demand-driven technical &amp; didactic trainings and further education of trainers, involving existing national organisations</li> <li>Equipping and building capacity of the training centres to deliver in line with the needs of young people (IT equipment, demonstration areas/facilities, etc.)</li> <li>Implementation of the needs-based qualification packages developed by the project with certified qualification for 1,500 young people</li> <li>Institutionalisation of short-term courses at ATVET institutions as well as the industrially recognised assessment</li> <li>Development and implementation of strategic management training and organizational development support to ATVET institutions</li> <li>Support to various ATVETs with organizational development support, sustainability strategies and local subsidy grants</li> </ul> <p><b>Package 2 "Agricultural extension"</b></p> <ul style="list-style-type: none"> <li>Advising 4,000 young agripreneurs by developing or expanding youth-friendly, innovative advisory services and complementary digital and media applications</li> </ul>			


REF. 9	PROJECT TITLE: PROMOTION OF YOUTH EMPLOYMENT AND VOCATIONAL TRAINING - INSTITUTIONALIZING DUAL TVET IN KENYA					
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
GFA Consulting Group GmbH	Kenya	According to contract: 2,027,940	Several LTE Several STE	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	10/2023 to 07/2026	-/-
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED		
<p>The project, funded by the Ministry of Foreign Affairs (MFA) of Finland and the German Federal Ministry for Economic Cooperation and Development (BMZ), aims to implement cooperative TVET programmes in 36 TVET schools across Mt Kenya, Rift Valley, and Western Kenya. The project seeks to engage 480 companies and enroll 3,600 students in these programmes. The project team will work closely with the Ministry of Education, TVET Authority, and other relevant stakeholders to ensure the successful implementation of the project. The project will focus on developing a competency-based curriculum, establishing a Continuous Professional Development (CPD) system, and providing training and coaching for TVET teachers and trainers. Additionally, the project aims to support the development of a quality assurance system for TVET institutions and promote private sector engagement in TVET.</p> <p>The approach is based on a participatory and needs-based methodology, which includes close cooperation with other consultants and stakeholders through the integration into communication and management structures with GIZ and the exchange of knowledge between the project teams. The project is expected to contribute to the sustainable development of the TVET sector in Kenya and the improvement of the livelihoods of young people.</p>				<ul style="list-style-type: none"> <li>■ Support the development of competency-based curricula</li> <li>■ Support the establishment of a Continuous Professional Development (CPD) system</li> <li>■ Providing training and coaching for TVET teachers and trainers</li> <li>■ Supporting the development of a quality assurance system for TVET institutions</li> <li>■ Promoting private sector engagement in TVET</li> <li>■ Sourcing and mobilizing necessary expertise for the implementation of the project</li> <li>■ Ensuring compliance with international principles, data protection, non-discrimination, and promoting gender inclusion</li> </ul>		

# WATER, SANITATION AND WASTE MANAGEMENT (WSWM)




REF. 10	PROJECT TITLE: TECHNICAL ASSISTANCE UNDER THE KENYA DEVOLUTION MULTI-DONOR TRUST FUND - CLUSTERING STUDY						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Kenya	According to contract: 246,632	0 LTE 8 STE (11.76 MM)	Devolution Multi-Donor Trust Fund	WB - World Bank	10/2016 to 04/2017	-/-
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>Kenya adopted a new constitution in 2010 which brought about devolution and establishment of a two tier government—National Government and 47 County Governments. Counties need to put in place institutional and organizational frameworks that provide for adequate planning, managing, regulating and financing of water and sanitation services in keeping with their constitutional obligation of providing universal access to these services. This includes measures that will ensure a smooth transition process that does not compromise but rather ensures improvement and sustainability of water and sanitation services to customers.</p> <p>Kiambu County inherited nine (9) WSPs from the local authorities within its jurisdiction. Two WSPs have since merged, leaving eight (8) WSPs that are providing services to different parts of the County. The County recently enacted their Water and Sanitation Act, 2015 which provides for clustering of the current WSPs into two or more new ones.</p> <p>This consultancy had three main objectives: (a) to carry out an institutional review of how different counties are dealing with their water utilities in providing water and sanitation services and provide some good practices from best performing counties and utilities, both nationally and internationally; (b) to support Kiambu County to conceptualize and implement the clustering process; and (c) develop material and organize forums to support knowledge exchange and peer-to-peer learning for counties nationally.</p>				<p><b>Task 1:</b> Institutional Review of how different counties are providing WSS services</p> <ul style="list-style-type: none"> <li>■ Review of institutional set-up of Kiambu County</li> <li>■ Analysis of top ten best performing utilities before and after devolution</li> <li>■ Compilation of best practices and lessons learnt</li> </ul> <p><b>Task 2:</b> Support Kiambu County in conceptualizing and implementing the clustering of WSPs</p> <ul style="list-style-type: none"> <li>■ Review on the design of an institutional and organizational architecture and corporate models of a well-functioning water utility Develop the rationale for clustering, including likely efficiency improvements, based on the existing size and scale of the WSPs.</li> <li>■ Review the performance of current WSPs in Kiambu County, develop criteria and options for clustering, and make a recommendation on the most appropriate clustering option in agreement with the County water officials.</li> <li>■ Develop a financial model to assess the viability of proposed new WSPs / Company under different institutional arrangements.</li> <li>■ Develop an implementation plan for establishment of proposed WSPs / Company, including interventions to support institutional strengthening.</li> <li>■ Develop a draft 5-year strategic business plan and draft 5 years investment plan.</li> <li>■ Develop a financing strategy for Kiambu County water and sanitation sector.</li> <li>■ Develop a training and capacity building strategy.</li> <li>■ Review the existing County policies, laws, regulations or by-laws relating to water and sanitation services.</li> </ul> <p><b>Task 3:</b> Learning and knowledge exchange</p>			



REF. 11		PROJECT TITLE: NAIROBI SATELLITE TOWNS WATER AND SANITATION DEVELOPMENT PROGRAMME (NST-WSDP) AND NAIROBI CITY WATER DISTRIBUTION NETWORK MODIFICATIONS PROJECT (NBO-CWDNP) - ACCOMPANYING TRAINING CONSULTANT (ATC)					
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Kenya	According to contract: 2,221,327	4 LTE (32.00 MM) 20 STE (77.00 MM)	Athi Water Services Board	KfW Bankengruppe	09/2017 to 02/2021	CONSULAQUA Hamburg Beratungsgesellschaft mbH
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The KfW-funded NST-WSDP and NBO-CWDNP project aimed to extend existing water supply systems and bring water and sanitation services to not yet served neighbourhoods. For assuring the sustainable operation of these water and sanitation assets and to reach an improved cost coverage and collection efficiency intended to carry out accompanying trainings for the responsible operating utilities as well as for the respective Counties and other stakeholders.</p> <p>The areas and towns benefitting from the above investment programmes were:</p> <ul style="list-style-type: none"> <li>■ Ruiru – Juja Water and Sewerage Company Limited (RUJWASCO)</li> <li>■ Oloolaiser Water and Sewerage Company Limited (OWSC)</li> <li>■ Nairobi City Water and Sewerage Company Limited (NCWSC)</li> </ul> <p>The project was designed in two steps:</p> <p>In Step 1 the Accompanying Training Consultant (ATC) analyzed the capacities and knowledge gaps of the different beneficiaries and identified the respective training needs. Based on the training needs assessment, different training and performance improvement measures were developed.</p> <p>In Step 2, the ATC assisted in implementing accompanying training measures for the beneficiaries and closely monitors the related activities. The training measures mainly referred to enhancing the institutional, financial and technical capacity of the WSPs in managing their daily tasks. These were predominantly practical training, twinning of staff or third party courses and on the job trainings.</p>				<p>Training needs assessment for three WSPs (RUJWASCO, OWSC, NCWSC), Counties, and Water Boards as well as development and implementation of performance improvement measures in the following areas:</p> <ul style="list-style-type: none"> <li>■ Review of financial and commercial management procedures incl. analysis and recording of work processes and gaps in accounting and billing system</li> <li>■ Review organisational structures, job descriptions, identify capacity gaps and outline improvements</li> <li>■ Review of institutional and legal set-up and clarifications of roles and responsibilities</li> <li>■ Analysis of potential changes in the institutional and legal set-up and their consequences on the project beneficiaries</li> <li>■ Identify, prioritise and develop training measures (incl. on-the-job training, twinning of staff, training courses, coaching etc.) and define necessary phasing of training measures aiming to improve management, leadership and communication skills, HR management, commercial and financial management, customer management, O&amp;M, NRW, asset management, meter reading and installation incl. inspection and calibration, leak detection, water quality analysis etc.</li> <li>■ Implementation of Customer-Identification-Survey and implementation of corrective measures in customer data bank , incl. GIS databank development</li> <li>■ Development of pro-poor and customer care strategies</li> <li>■ Define methodology, prepare tools and implement comprehensive customer identification surveys in the entire service area of RUJWASCO and OWSC</li> <li>■ Review of existent / used GIS and MIS and software applications and elaborate proposal on improvements and priorities</li> <li>■ Establishment and implementation of Standard Operating Procedures (SOPs)</li> <li>■ Identify priority measures and prepare Performance Improvement Plans incl. milestones and performance indicators</li> <li>■ Organise, contract and administer budget of necessary equipment (incl. soft- and hardware) and third-party training measures</li> <li>■ Implement and monitor agreed accompanying measures and training activities</li> </ul>			

REF. 12	PROJECT TITLE: TRANSFORMING RURAL LIVELIHOODS IN WESTERN ZAMBIA (NRWSSP PHASE II) - CONSULTANCY SERVICES FOR A PROVINCIAL SUPPORT TEAM (PST)						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Zambia	According to contract: 4,557,531	11 LTE (244.00 MM) 0 STE	Ministry of Water Development, Sanitation and Environmental Protection MWDSEP	AfrDB - African Development Bank	07/2017 to 12/2022	Gauff Ingenieure Nairobi
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The Government of the Republic of Zambia has received funding from the African Development Bank (AfDB) and OPEC Fund for International Development (OFID) to finance part of the National Rural Water Supply and Sanitation Program Phase II (NRWSSP II) in Western province. Western province has the lowest rates of access for water supply and sanitation at just over 49% and 7 % respectively. In addition, the province has the highest poverty levels in Zambia; about 80.4% of the population in Western province is regarded as being poor, and with those in extreme poverty at 64%.</p> <p>The principal objective of this program is to provide sustainable and equitable access to improved water supply and improved sanitation to meet basic needs for improved health and poverty alleviation for Zambia’s rural population in Western Province. The program contributes towards improving social conditions (i.e., health, education, income generation, empowerment, etc.) and transforming communities that they are better able to prepare for and respond to a wide range of changing conditions including climate change. The support covers all the 16 districts of Western Provinces.</p> <p>The program is executed through the Ministry of Water Development, Sanitation, and Environmental Protection (MWDSEP) and aims at delivering interventions in the districts through the following major components:</p> <ul style="list-style-type: none"> <li>▪ <b>Component I</b> - Water Supply Infrastructure Development</li> <li>▪ <b>Component II</b> - Sanitation and Hygiene Education</li> <li>▪ <b>Component III</b> - Sector Development, Institutional Support and Capacity Building</li> <li>▪ <b>Component IV</b> - Program Management</li> </ul>				<p>GFA has been contracted by MWDSEP as the Provincial Support Team (PST). The support of the PST covers all four components of the program.</p> <p>The main services provided by GFA include the following activities:</p> <p><b>Component I - Water Supply Infrastructure Development</b></p> <ul style="list-style-type: none"> <li>▪ Assessment of technical specifications and development of detailed design report</li> <li>▪ Surveys and field investigations</li> <li>▪ Elaboration of the detailed design, technical drawings, bill of quantities and specifications</li> <li>▪ Preparation of bid documents, tender evaluation and progress reports</li> <li>▪ Control, inspection, supervision and monitoring of work</li> <li>▪ Capacity building measures related to infrastructure development</li> </ul> <p><b>Component II - Sanitation and Hygiene Education</b></p> <ul style="list-style-type: none"> <li>▪ Review of the sanitation situation in the 16 districts</li> <li>▪ Delivery of training and support on elaboration of sanitation action plans</li> <li>▪ ToT of D-WASHES in Hygiene and Sanitation Education</li> <li>▪ Support the implementation of the Sanitation Marketing activities</li> <li>▪ Assist the roll out of CLTS in the districts</li> </ul> <p><b>Component III - Sector Development, Institutional Support and Capacity Building</b></p> <ul style="list-style-type: none"> <li>▪ Conducting a District Capacity Needs Assessment</li> <li>▪ Development of Capacity Development Strategy and Measures</li> <li>▪ Implementation of training and capacity building measures in Health and Hygiene; Community Development; Financial and Institutional Management;</li> </ul> <p><b>Component IV - Program Management</b></p> <ul style="list-style-type: none"> <li>▪ Capacity building in M&amp;E and data-related activities</li> <li>▪ Support the implementation of M&amp;E/MIS system</li> <li>▪ Assistance in financial program management and procurement</li> <li>▪ Promotion of inter-district cooperation, learning and sharing experience</li> </ul>			

REF. 13	PROJECT TITLE: SEVEN TOWNS URBAN UPGRADING PROGRAM (7TUUP) - WATER SUPPLY AND SANITATION MEASURES AND CAPACITY DEVELOPMENT						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Tanzania	According to contract: 3,633,619	13 LTE (211.00 MM) 12 STE (49.00 MM)		KfW Bankengruppe	04/2023 to 04/2027	GKW Consult GmbH (lead), Lahmeyer Consulting Engineers Tanzania
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>In the framework of the German Financial Cooperation with Tanzania, financing was committed through KfW for the Urban Water and Sanitation Programme Phase 2 of the '7 Towns Urban Upgrading Programme (7TUUP)' called 'Water Supply and Sanitation Measures in Babati and Additional Sanitation Measures in Kigoma, Sumbawanga and Lindi Towns and Capacity Development Measures in all Towns'. The project name is: 'Consultancy Services for the Preparation of Detailed Design and Tender Documents, Assistance to PEA in Tendering, Contracting and Construction Supervision and Capacity Development'.</p> <p>For Phase 2, the Project objective is defined as follows: 'The purpose of the Project is to provide sustainable water supply in Babati and improved sanitation services in the five towns of Lindi, Kigoma, Sumbawanga, and Babati'.</p> <p><b>The Project comprises two components:</b></p> <p><b>Component 1:</b> Water Supply and Sanitation Investment Measures Component (under responsibility of GFA's partner).</p> <p><b>Component 2:</b> Capacity Development Measures (under responsibility of GFA).</p> <p>Capacity Development support under the Project is provided to the following four utilities:</p> <ul style="list-style-type: none"> <li>■ Babati (BAWASA)</li> <li>■ Kigoma (KUWASA)</li> <li>■ Lindi (LUWASA)</li> <li>■ Sumbawanga (SUWASA)</li> </ul> <p>The capacity development (CD) activities focus on the strengthening of the Babati water and sanitation utility. The strengthening shall comprise especially: i) staff capacity development in procurement, finance, billing and Contract Management such FIDIC training, ii) the house connection strategy and policy, iii) supply of services in low-income areas and sanitation management as well as iv) preparation, implementation and monitoring of hygiene and sensitization campaigns including a promotional approach for the improvement of private sanitation by the households.</p>				<p>Measures implemented under the Capacity Development (CD) component are the following:</p> <p><b>Capacity development for Babati:</b></p> <p><b>Strengthening of the general management capacities</b></p> <ul style="list-style-type: none"> <li>■ Implement training measures to develop contract management capacities</li> <li>■ Improve organisational &amp; HR management, incl. organisational chart, job descriptions</li> <li>■ Managerial and administrative IT Solutions, incl. MIS, Central Folder System</li> <li>■ Preparation of staff performance scheme</li> </ul> <p><b>Water house connection strategy/policy in low-income areas (LIA)</b></p> <ul style="list-style-type: none"> <li>■ Analysis of capacities and identification of beneficiaries</li> <li>■ Development of simple concept to increase house connections in LIAs</li> <li>■ Definition of financing system for house connections</li> <li>■ Preparation and presentation of terms of business for Babati</li> <li>■ Strengthening of financial and commercial management</li> </ul> <p><b>Strengthening of decision making at management level</b></p> <ul style="list-style-type: none"> <li>■ Improvement of Accounting and Billing System</li> <li>■ Facilitation of Customer Survey</li> <li>■ Assist targeted programmes for commercial water loss reduction</li> <li>■ Support in Funding Options</li> </ul> <p><b>Enhancement of operational and technical processes</b></p> <ul style="list-style-type: none"> <li>■ Calculation of NRW for individual supply zones, transmission systems, etc.</li> <li>■ Establishment of District Metered Areas: Equipment needs, further measures and pilot zone</li> <li>■ Enhancing O&amp;M plans for water supply, sewerage and sanitation infrastructure</li> <li>■ On-the job training for water quality monitoring, evaluation and quality management</li> <li>■ Technical and operational trainings (water meter calibration, leak detection)</li> <li>■ Introduction of safety guidelines for operation of pipes and plants</li> </ul>			

**Strengthening of customer orientation and marketing**


- Carry out sensitization campaigns for connection policy
- Assist the establishment of complaint handling system
- Assist in implementing cashless payment system for water bills
- Assist in improving customer charter and develop quality of service standards
- Assist in improving customer databases
- Promote the operation of public toilets by private companies

**Capacity development for Kigoma, Sumbawanga, Lindi:**

- Training need assessment for O&M
- Development & implementation of training programme for O&M
- Procurement of tools and equipment for utilities
- Additional technical training (as per initial discussions with UWASAs)
- GIS (to be co-ordinated with design data collection exercise)


**Support to the Ministry of Water (PEA):**


- Assistance in contract and payment management
- Capacity building to MoW on safeguards issues (ESMF and ESIA)
- Project Management / Reporting (Monthly / Quarterly etc.)

REF. 14	PROJECT TITLE: GIZ - WATER SUPPLY AND SANITATION FOR REFUGEE SETTLEMENTS AND HOST COMMUNITIES IN NORTHERN UGANDA (WATSSUP)						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Uganda	According to contract: 5,348,932	10 LTE (390.96 MM) 20 STE (91.00 MM)	Ministry of Water and Environment	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	05/2019 to 12/2024	Interface Consulting Ltd
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>With more than 1.5 million refugees, Uganda is the country with the highest number of refugees in Africa. The Ugandan state has regulated the reception of refugees and the development-oriented refugee policy in a special law (Refugee Act) which is internationally regarded as a good practice. The WatSSUP Programme is implemented under the special initiative on forced displacement of the BMZ in line with Germany's commitment to international burden and responsibility sharing under the UN Global Compact on Refugees. The WatSSUP Programme cooperates with the Ministry of Water and Environment (MWE) for its implementation in the Ugandan water sector. The objective of the WatSSUP Programme is as follows: "In selected refugee hosting areas, measures to sustain water supply and sanitation services have been implemented in line with national and international refugee strategies". The Programme supports the transition from humanitarian-led water supply to the Utility Model. Its area of intervention is in four districts in the West Nile region (Arua, Yumbe, Madi Okollo and Terego). The activities of the Programme are clustered in five output areas of which Outputs B – E are implemented under GFA:</p> <p>Output A: Strengthening of the coordination capacity of MWE (under GIZ).</p> <p>Output B: Strengthening the capacities of the regional utility Northern Umbrella for Water and Sanitation (NUWS) of the Ministry of Water and Environment, including the rehabilitation of up to 23 water supply systems (under GFA).</p> <p>Output C: Improvement of services at the district level, including support to the District Water Offices in water and sanitation monitoring and information systems, water quality testing and the development of water sector capacity development strategies (under GFA).</p> <p>Output D: Utilization of the potential of local actors, including support to the hand pump mechanics associations of Arua and Yumbe and to the Arua Technical Institute Ragem (ATIR) in form of TVET activities to improve service delivery for O&amp;M of water supply systems (under GFA).</p> <p>Output E: Improvement of hygiene conditions, sanitation provision and water source protection in refugee settlements and host communities through the facilitation of sensitization events, construction of alternative latrines demonstration plots and Cash for Work tree planting activities (under GFA).</p>				<p><b>Output B:</b></p> <ul style="list-style-type: none"> <li>Develop models for operating and financing of water supply systems</li> <li>Inventory of piped water supply systems and selection of systems (predominantly solar powered systems) for rehabilitation</li> <li>Supervision of rehabilitation works of water supply systems</li> <li>Training measures for staff of NUWS in various fields (incl. utility management, business planning, performance monitoring, O&amp;M, tariff setting and billing, customer management and water integrity measures).</li> </ul> <p><b>Output C:</b></p> <ul style="list-style-type: none"> <li>Support to data collection for District Development and Work Plans.</li> <li>Concepts for water quality analysis through District Water Offices (DWO).</li> <li>Needs assessment and training plans for DWO, sub-county officials etc.</li> </ul> <p><b>Output D:</b></p> <ul style="list-style-type: none"> <li>Training plan for Arua Technical Institute Ragem (ATIR) for a TVET Training Course on Operation and Maintenance of Solar Powered Piped Water Systems, accreditation of course by the Ugandan Directorate of Industrial Training (DIT) and training of 81 technicians.</li> <li>Performance monitoring tool on repair and maintenance assignments of both hand pump mechanics associations</li> </ul> <p><b>Output E:</b></p> <ul style="list-style-type: none"> <li>Installation of group handwashing facilities (WASHaLOTS)</li> <li>Cash for Work water source protection measures through tree planting as erosion protection measures.</li> <li>Design of 5 demonstration plots with alternative latrine technologies.</li> <li>Development of sanitation marketing concept.</li> <li>Facilitation of events related to water, sanitation and hygiene.</li> </ul>			

**HEALTH**




REF. 15		PROJECT TITLE: IMPROVED ACCESS FOR THE POOR PREGNANT WOMEN TO IMPROVE MATERNAL HEALTH CARE AND HIV-RELATED SERVICES, PHASE I + II						
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL PROJECT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Tanzania	4,013,025	100	6 LTE (173.00 MM) 14 STE (48.82 MM)	National Health Insurance Fund (NHIF)	KfW Bankengruppe	04/2010 to 05/2019	-/-
<b>DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)</b>					<b>SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT</b>			
<p>The aims of the project were to reduce maternal and neonatal mortality by providing poor pregnant women with a full health insurance cover from the National Health Insurance Fund (NHIF) for up to six months after delivery through a voucher equivalent funding system. At the same time the project paid enrolment fees to make decentralized Community Health Funds (CHF) accessible for the family members of the main beneficiary. The CHFs provided a basic benefits package which allowed accessing primary care services.</p> <p>A secondary objective of the demand-side financing support of the project was to familiarize health providers with claims processes, to enable them to prevent stock outs by utilizing additional income generated through project beneficiaries, and to improve quality of care in general. A third objective was supporting NHIF to prepare for its role in anticipation of universal health coverage.</p> <p>The programme was implemented in Mbeya, Songwe and Tanga regions in phase 1 and was extended to Lindi and Mtwara in the second phase. A key responsibility of the project was to design, coordinate and supervise the voucher equivalent funding system, including:</p> <ul style="list-style-type: none"> <li>■ Targeting of beneficiaries according to socio-economic and geographic criteria;</li> <li>■ on boarding of NHIF accredited health facilities;</li> <li>■ enrolment of beneficiaries either by using paper forms or by a digitalized USSD-based system using a mobile phone;</li> <li>■ design and develop a mobile registration tool for project beneficiaries by using USSD;</li> <li>■ design and develop a communication portal to directly contact providers or beneficiaries with bulk SMS as well as a performance monitoring tool for providers;</li> <li>■ production of insurance member cards equivalent to vouchers;</li> <li>■ handling the claims reimbursement to NHIF and managing the Disposition Fund of 10.1 mio EUR (phase 1) and 20 mio EUR (phase 2);</li> <li>■ Set up of databases for real time monitoring.</li> </ul> <p>In addition, the project provided technical assistance for organizational development to NHIF.</p> <p>The Project distributed a subsidized service to a cumulative number of approx. 683,000 beneficiaries</p>					<p>In order to include poor pregnant women as an additional group of NHIF beneficiaries in a rural setting, a number of mechanisms were implemented</p> <ol style="list-style-type: none"> <li>1. Geographical targeting;</li> <li>2. Production of enrolment forms with identification number to receive voucher; distribution to all NHIF-accredited facilities in the implementation regions;</li> <li>3. Enrolment of beneficiaries at point of care either by paper forms or by a USSD-based system using a mobile phone (mHealth)</li> <li>4. Member card production and distribution to beneficiaries;</li> <li>5. Handling of claims reimbursement to NHIF for services provided;</li> <li>6. Procurement of essential equipment and of hardware for the extension of the electronic claim submission by health facilities;</li> <li>7. Marketing of the project and multiple trainings for providers</li> <li>8. Design and development of a mobile registration tool for beneficiaries by using USSD. Additional tools included a communication portal to directly contact providers or beneficiaries with bulk SMS and a performance monitoring tool for providers which enabled better project steering;</li> <li>9. Supporting NHIF in the development of essential software to improve CHFs: Design of an API to integrate data flows from different CHF implementers, development of a mobile enrolment and payment system for regular CHF members;</li> <li>10. Management of Disposition Fund (total 21.1 million EUR); budget lines included refunding of insurance claims for pregnant women and newborns to the NHIF, paying the enrolment of pregnant women's families in the Community Health Fund (CHF), marketing the programme, upgrading facilities through procurement of basic equipment and consumables, IT support, and capacity development of both NHIF personnel and providers;</li> <li>11. For monitoring and reporting, the project set up a number of databases including Jaspersoft, an open source tool for the real time monitoring of new members, claims, costs incurred according to ICD-9, frequency of diagnoses, fraud control, etc.</li> </ol>			


REF. 16							
PROJECT TITLE: CONGO (DEMOCRATIC REPUBLIC) - CONGO DRC FA GF/GAVI 2022-ONWARDS							
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Congo (Democratic Republic)	According to contract: 8,933,940	Several LTE Several STE	CAGF - Ministry of Health of Congo	TGF - The Global Fund to Fight AIDS Tuberculosis and Malaria	07/2022 to 06/2024	-/-
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The Fiscal Agent (FA) provides a broad range of financial management services to the clients in implementing the activities funded by the Global Fund and by GAVI. The FA works with the clients to ensure that all requests to commit funds and/or to make payments as part of the grant implementation are correctly carried out. In this capacity, the FA diligently oversees, discharges and performs all services necessary to ensure that all financial management activities were conducted in strict compliance with the principles, rules, and procedures set out by the Global Fund and local Government. The clients work throughout provinces (DPS) and Sub-Recipients, which are national and international NGOs.</p> <p>The FA oversees activities in Kinshasa at the PR (CAGF) level as well as in the DPS "Provincial Health District", including a full time presence in 12 provinces country wide.</p> <p>The managed fund volume by GFA since April 2020 is USD 153.013.248,53 for TGF, including Tuberculose, Malaria, HIV and RSS and COVID Grants and USD 128.148.103,17 for GAVI (Fievre Jaune, VAR, COVID, RSS, CAVAR and VPI) (Update February 2024)</p> <p>The main objectives of the FA assignment are:</p> <ul style="list-style-type: none"> <li>■ To generally ensure compliance of grant expenses with the agreed budget, procurement and work plan and to strengthen the financial management as regards accountability, efficiency and transparency;</li> <li>■ To review and approve both the placing of orders when committing funds and the actual payment of expenses with Global Fund grants;</li> <li>■ To ensure that financial transactions were accurately, completely and timely maintained.</li> <li>■ To mitigate the risk of fraud or misuse of grant funds.</li> <li>■ To ensure the Principal Recipient's and CCM capacity is strengthened through a time bound measurable capacity-building plan; provide training and capacity building of financial staff at Principal Recipient, national Sub-Recipient level (DPS) and CCM.</li> </ul>				<p>The main roles and responsibilities of the FA are as follows:</p> <ul style="list-style-type: none"> <li>■ The FA reviews the automated accounting system, the adequacy of chart of accounts and mapping for donor reporting, the accuracy of data entries, monthly account reconciliations and internal control systems were in place.</li> <li>■ The FA supports the beneficiaries in audit planning, support in responding to audit findings and in developing actions plans to respond to the findings from assurance providers and the donor.</li> <li>■ The FA assess and diagnosed the financial management capacity of the beneficiaries and developed a capacity development plan to identify the strengths and weaknesses. Then supports the set-up of change plans, the hiring of staff and the design and documentation of processes. The support was provided as formal training, mentoring, and coaching.</li> <li>■ The FA supports the beneficiaries in the design of adequate fraud detection, preventions and response procedures and tools; identified risk areas and conducted in-depths investigations for all instances of actual and suspected fraud; conducted trainings and awareness programs.</li> <li>■ Review of processes, procedures and policies for financial management and made recommendations for improvement and alignment with Donor policies.</li> <li>■ The FA advise on the elaboration of key documents such as Financial Management and Procedures Manual, Audit Plans, Program Closure Plan, Training plans etc.</li> <li>■ Co-signatory authority over payments vouchers and compliance of payment procedures and for procurement transactions •Strengthening the Beneficiaries budgeting and forecasting process, necessary re-programming and consolidated disbursement forecasts</li> </ul>			




# AGRICULTURAL & RURAL DEVELOPMENT (ARD)



REF. 17	PROJECT TITLE: CONSULTANCY SERVICES FOR IMPLEMENTATION SUPPORT CONSULTANT (ISC) FOR IMPLEMENTATION OF FLOOD MITIGATION STRUCTURES (IFMS) AND LOWER NZOIA IRRIGATION PROJECT (LNIP) PHASE 1						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/ END)	NAME OF PARTNERS IF ANY
	Kenya	According to contract: 10,926,299	20 LTE (550.25 MM) 3 STE (7.25 MM)	Ministry of Water and Irrigation	WB - World Bank	11/2017 to 12/2024	Tractebel Engineering GmbH (lead), Quadrant Engineering
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The World Bank supports the Kenyan Ministry of Water and Irrigation (MOWI) with the improvement of flood mitigating structures (IFMS) on the lower reaches of the river Nzoia and the implementation of the Lower Nzoia Irrigation Project (LNIP) Phase I. The IFMS component entails construction work for the building and improvement of dykes. Component 2 (LNIP) focuses on construction work for irrigation and drainage infrastructure (sub-component 2.1) as well as on agricultural support and value chain development (2.2), support with participatory irrigation management (2.3) and project management (2.4).</p> <p>GFA Consulting Group GmbH is contributing to sub-component 2.2 and 2.3.</p> <p>GFA assists farmers to operate and manage the irrigation system autonomously to grow and market agricultural products. This includes support to the development and management of demonstration farms in the irrigation area (focus on rice intensification and high-value crops), establishment of nurseries, capacity building and training of Water User Associations, Farmer Groups, and government on irrigation practices and Sustainable Rice Intensification (SRI), development of farmer-market linkages and post-harvest infrastructures, as well as setting up an Agricultural Support Fund and irrigation and management facilities.</p>				<ul style="list-style-type: none"> <li>■ Design, implement and operate an Agricultural Support Fund;</li> <li>■ Develop an implementation manual, work program and M&amp;E system for the Agricultural Support Fund;</li> <li>■ Analysis of the market and the supply-demand chain;</li> <li>■ Support to agri-businesses with the formulation and implementation of business models and value addition efforts;</li> <li>■ Collaboration with the County Government and support with setting up an appropriate agricultural development plan;</li> <li>■ Set up innovation platforms, demonstration sites, tree nurseries, and irrigation management facilities;</li> <li>■ Development and implementation of trainings on sustainable and profitable production and marketing;</li> <li>■ Support with the transfer of irrigation management to water users associations.</li> </ul>			

REF. 18	PROJECT TITLE: CONSERVATION AND REHABILITATION OF DEGRADED SOILS IN WESTERN KENYA						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Kenya	According to contract: 2,716,370	0 LTE 0 STE	Ministry of Agriculture, Livestock, Fisheries and Co-operatives Nairobi, Kenya	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	07/2021 to 05/2024	SustaiNet Group Ltd
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The Soil Protection and Rehabilitation (ProSoil) project in Western Kenya is funded by the BMZ One World Without Hunger (SEWOH) initiative</p> <p>It uses a micro-catchment approach, where on-farm and off-farm Soil Protection and Rehabilitation (SPR) measures are combined, trying to involve all stakeholders within the catchment in and participatory planning, implementation and monitoring of these measures. For on-farm measures, the project the project trains and sensitises farmers to make an individual commitment. They include elements from Conservation Agriculture (minimal tillage, cover crops, crop rotation, intercropping), integrated soil fertility management, push-pull technology, biological fertiliser, disease, pest and weed control, and agroforestry. For off-farm measures, the project works with Water Resource User Associations (WRUAs) and farmer groups to include them in their management plans. They include vegetative Cross Slope Barriers (CSB), small stone walls along slopes and rivers, afforestation, and drainage ditches. For the trainings, a cascade structure is adopted, including local Implementing Partners (IPs), model farmers and pilot fields, ensuring local ownership and the ability to reach large numbers of farmers.</p>				<ul style="list-style-type: none"> <li>■ Participatory planning with the target groups to ensure needs-based project orientation and economic efficiency</li> <li>■ Joint development of locally adapted and gender-friendly technologies with small-scale farmers</li> <li>■ Capacity development of implementing partners and the target group in Soil Protection and Rehabilitation</li> <li>■ Advice on financial resources for the implementation of SPR measures</li> <li>■ Promotion of landscape and ecosystem-based approaches</li> <li>■ Capacity development of extension services and of the target group, development of integrated packages that support climate change adaptation, provide women with access to resources for SPR measures, and increase the employment potential through upstream and downstream value addition diversification of production, especially for women and youth</li> <li>■ Carrying out market analyses of inputs and products for SPR measures, including their marketing</li> <li>■ Capacity development of youth using innovative ICT and peer-to-peer networks in the agricultural sector</li> <li>■ Consideration of the “do no harm” and “leave no one behind” principles</li> </ul>			

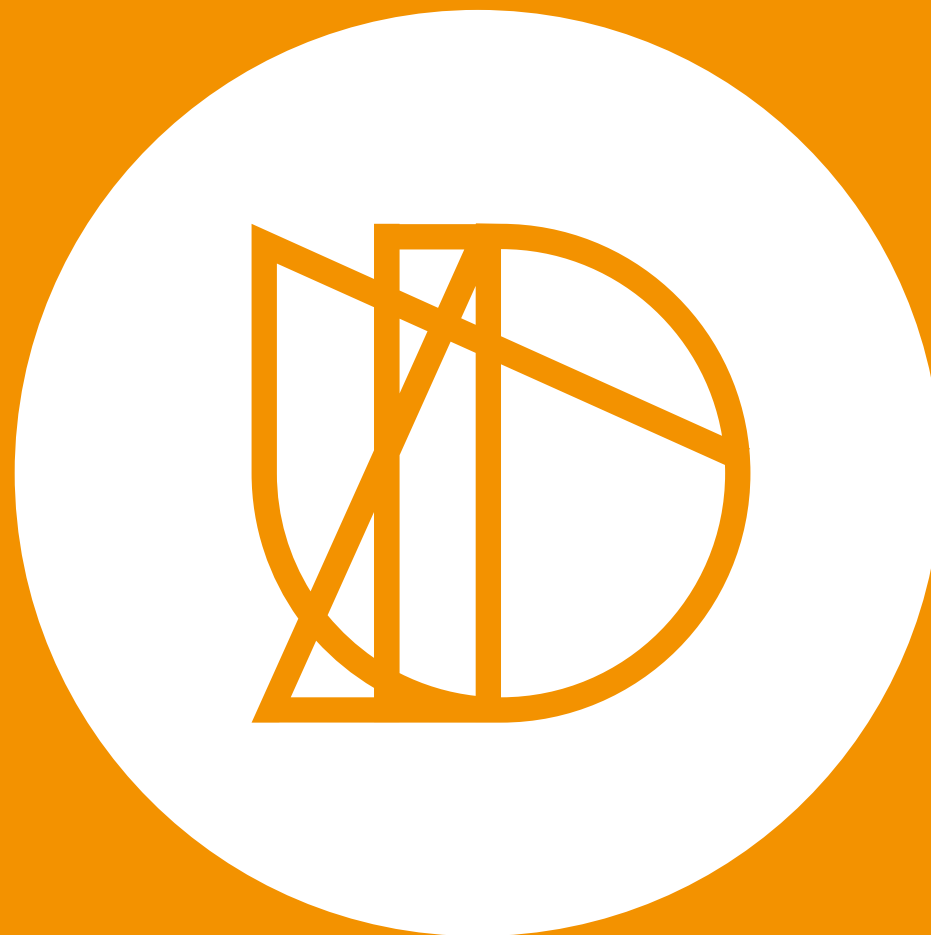
REF. 19	PROJECT TITLE: DROUGHT RESILIENCE IN THE KARAMOJA SUB-REGION						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Uganda	According to contract: 3,999,015	6 LTE (278.00 MM) 21 STE (114.00 MM)	Ministry of Water and Environment Plot 3-7 Kabalega Crescent, Luzira P.O. Box 20026 Kampala Republic of Uganda	KfW Bankengruppe	07/2022 to 06/2028	BRLi, WE Consult
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The purpose of the Project is to improve the production base and the drought resilience of settled and nomadic livestock keepers in the Project region (Ugandan part of the Karamoja cluster), by providing KfW funds for required infrastructure investments. GFA is assisting the Ugandan government in the construction of 3 medium size dams that provide water for livestock throughout the year. They will be surrounded by smaller satellite water storage infrastructure in order to divert grazing pressure around the larger dams. In addition, access to safe drinking water for herders and neighboring communities, will be provided from boreholes. Complementary livestock interventions aim at strengthening animal health, livestock marketing and animal nutrition through improved pasture management.</p> <p>The Project is designed as a three-Phase Project over six years and shall be implemented in the Karamoja sub-region in North-Eastern Uganda. The Project Implementing Agency (PIA) is the Ministry of Water and Environment (MWE) of the Republic of Uganda. The operational responsibility and sector-political guidance of the project will be with MWE. Political and strategic guidance of the project will be assured by the Office of the Prime Minister (OPM). A Project Management Unit (PMU) will be established at the Regional Water for Production Centre (WfPC) of the MWE in Moroto, Karamoja, where the IC is also based.</p> <p>The Project objective is:</p> <p>“Settled and migrating livestock keepers have improved production base and drought resilience”. The project is part of the German-Ugandan development cooperation focus “Rural Development and Food Security”</p> <p>The Project is to support remedying the core problem through activities leading to the following outputs:</p> <p><b>Output 1</b> (representing 47% of estimated Project cost). Water storage infrastructure: in 2-3 earth dams with a water storage capacity of up to 3 million m<sup>3</sup> and 6-9 corresponding valley tanks (of up to 20,000 m<sup>3</sup>). Further investments may concern road spot improvements (access to construction sites or existing water storage infrastructure, market access). The resulting stable water supply reduces production risks (droughts) and significant capital losses (livestock loss). While construction of earth dams will be tendered out, construction of valley tanks may be financed from counterpart funding and/or implemented on force account.</p>				<ul style="list-style-type: none"> <li>▪ Fund management (JPF/Disonsition Fund)</li> <li>▪ Procurement</li> <li>▪ Technical Design of Infrastructure</li> <li>▪ Supervision of Construction</li> <li>▪ Operation and Maintenance (O&amp;M)</li> <li>▪ Water Source protection measures / Soil and Water Conservation</li> <li>▪ Improved livestock services and rangeland management measures</li> <li>▪ Cross-boarder coordination / Conflict management</li> <li>▪ Short Individual Project Proposal (SIPP)</li> <li>▪ NGO / Service provider - Pool</li> <li>▪ Financial Participatory Approach (FPA)</li> <li>▪ Remote Monitoring, Management and Verification (RMMV)</li> <li>▪ Environmental, Social, Health and Safety (ESHS)</li> <li>▪ Environmental and Social Management Framework (ESMF)</li> <li>▪ Environmental and Social Management Plan (ESMP)</li> <li>▪ Environmental and Social Impact Assessment (ESIA)</li> <li>▪ Indigenous Peoples Plan (IPP) + Indigenous Peoples Planning Framework (IPPF)</li> <li>▪ Resettlement Action Plan (RAP) + Resettlement Policy Framework (RPF)</li> <li>▪ Stakeholder Engagement Plan (SEP) + Stakeholder Engagement Framework (SEF)</li> <li>▪ Free Prior Informed consent (FPIC)</li> <li>▪ M&amp;E + Reporting</li> </ul>			


**Output 2** (representing 8% of estimated Project cost). Improvement of livestock services: veterinary care, vaccination campaigns, rangeland management and provision of drinking troughs at various locations, market infrastructure rehabilitation, etc. Rangeland management measures that ensure better distribution of livestock to an increased number of waterholes to reduce animal density per water source as a control measure against overgrazing and the outbreak of animal diseases, including assessment of carrying capacities.

**Output 3** (representing 8% of estimated Project cost). Adequate O&M of the water storage infrastructure (earth valley dams and tanks) is crucial for its long-term usability. Output 3 will therefore focus on the implementation of a mix of O&M measures and pilots on existing and new infrastructure (valley tanks, valley dams) and related activities with communities, including the establishment of an O&M financing mechanism at the level of district local governments, or as advisable. Optionally, commercial and, if necessary, residential buildings next to the dams for dam wardens may be considered for construction.

**Output 4** (representing 4% of estimated Project cost). Sustainable management of the water catchment areas feeding the FC-financed dams. The activities could include physical erosion protection measures, awareness-raising measures and the establishment and strengthening of water catchment user groups aiming to secure the water supply for the dams in the long term.

**DIGITAL  
INNOVATION**



REF. 20	PROJECT TITLE: TA FOR THE POLICY AND REGULATION INITIATIVE FOR DIGITAL AFRICA (PRIDA)						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Ethiopia	According to contract: 4,368,594	0 LTE Several STE	AUC – Department of Infrastructure and Energy (DIE) – Information Society Division (ISD)	EC - European Commission	10/2018 to 06/2023	Research ICT Africa , CARSA
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The Policy and Regulation Initiative for Digital Africa (PRIDA) initiative aimed to foster universally accessible and affordable broadband across the continent (to unlock future benefits of internet based services). The <b>specific objectives</b> are a) to facilitate efficient and harmonised spectrum utilisation, b) to harmonise measurable ICT/ Telecommunications policy, legal and regulatory frameworks and c) to strengthen the ability of African stakeholders to actively participate in the global internet governance debate.</p> <p><b>Output 1:</b> Predictable spectrum allocation, licensing, management including the treatment of harmful interferences and pricing based on international best practices with a forward looking approach towards the Internet of Things (IoT) is improved</p> <p><b>Output 2:</b> Continental legal and regulatory Monitoring &amp; Evaluation system is developed and cooperation between telecommunications regulatory authorities with enhanced awareness by public authorities and civil society regarding cross cutting use of ICT is enhanced</p> <p><b>Output 3:</b> Capacity of African stakeholders for active participation in the global internet governance is improved</p> <p>The project supported the AUC as Technical Assistance on Outputs 2 and 3, Output 1 was implemented by the ITU</p> <p>The expected results (Contract Outputs) were:</p> <p><b>Contract Output 2a:</b> Continental ICT/Telecommunications Legislative and Regulatory Monitoring &amp; Evaluation methodology is developed</p> <p><b>Contract Output 2b:</b> Continental regulatory harmonization through cooperation between national regulatory telecommunications / ICT authorities is strengthened</p> <p><b>Contract Output 2c:</b> Support the AUC in developing sectoral digital transformation strategies under the Digital Transformation Strategy for Africa</p> <p>Contract Output 2d) Design and develop the “Digital Platform”</p>				<p>The Technical Assistance</p> <ul style="list-style-type: none"> <li>■ Provided technical advisory services and mobilised relevant non-key expertise to support the project management of the AUC – Department of Infrastructure and Energy (DIE) – Information Society Division (ISD): 896 Junior Expert days and 1228 Senior Expert days</li> <li>■ In support to the AUC DIE-ISD Project Implementer, developed an indicator system and assessed the degree of legal harmonization in Member States in respect to (use of) Data and Market Entry conditions</li> <li>■ Supported the Internet Society Division (ISD) in reaching out to policy makers and planners towards successful achievement of the PRIDA Output 2 namely in elaborating, negotiating and validating Digital Transformation Strategies for the sector of Health, Agriculture and Education.</li> <li>■ commissioned and elaborated a Digital Platform with 3 Modules (a Repository of national policies and regulations, a Harmonization Tool, Continuous and ad-hoc training)</li> <li>■ elaborated a Moodle Internet Governance basic course , set-up a multilingual trainer pool and trained the experts in e-facilitation, the hybrid courses were held as Schools of IG (SIG) in preparation of national and regional Internet Governance Fora, 2148 users were enrolled</li> <li>■ elaborated in cooperation with the PAN AFRICAN VIRTUAL AND E-UNIVERSITY (PAVEU) an academic Moodle IG course</li> <li>■ supported MS without a national Internet Governance Forum to set up the necessary Multistakeholder Advisory Groups and to organize their first IGF</li> <li>■ supported AUC DIE ISD by elaborating a draft child online safety policy</li> <li>■ supported AUC DIE ISD to prepare for annual African Internet Governance Fora between 2021 and 2022, in 2021 even the Global IGF was held in Addis and was supported by the TA</li> </ul>			

**Contract Output 2e:** Cooperation among the two sub-components is strengthened


2e1) Identifying action points for gender responsiveness at all levels of the AUC PRIDA;

2e2) Identifying action points for climate-change at all levels of the AUC PRIDA.

Contract Output 3a: Active participation of African stakeholders in global internet governance fora is strengthened and coordinated


Contract Output 3b: The establishment of National Internet Governance Forum NIGF is promoted and enabled for African Member States who do not have national IGFs & Regional and continental (African) IGFs are strengthened




REF. 21	PROJECT TITLE: IMPLEMENTATION OF BROAD-BASED AI CAPACITY BUILDING IN KENYA						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Kenya	According to contract: 172,340	Several LTE 8 STE		GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	10/2022 to 03/2024	-/-
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>On behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ), the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) implements the project "FAIR Forward – Artificial Intelligence (AI) for All", under the banner of the Digital Transformation Kenya (DTC) - which strives for a more open, inclusive and sustainable approach to AI on the international level.</p> <p>Over the project phase, the specific objective of this project is to improve the prerequisites to develop artificial intelligence locally across its six partner countries (South Africa, Rwanda, Uganda, Ghana, India, Kenya).</p> <p>This project proposes capacity building programme that shall consist of three components that aim to not just provide foundational knowledge on the topic of AI but also deliver know-how on sector-specific use of AI as well capacities for entrepreneurs for self-paced learning. The objectives and deliverables of each component are outlined under each topic below.</p>				<p>Component 1: An Introduction to AI: Curriculum Development and Training - to equip the DTC's and FAIR Forward's partners with the knowledge and skills on AI and ethical AI that they need in order to primarily develop policies and guidelines and also understand why AI systems should be designed and deployed in line with ethical AI guidelines.</p> <p>Component 2: Target Group and Context Specific AI Curriculum Development and Training - sector specific AI trainings</p> <ul style="list-style-type: none"> <li>■ AI in agriculture: yield prediction algorithms for crops, crop-disease prevention, irrigation optimization (MoALFC, KALRO)</li> <li>■ AI in energy: exploring the potential of AI and remote sensing to map energy infrastructure needs for renewable energy deployment (to be done in close consultation with GIZ Kenya's Energy cluster and its partners)</li> <li>■ AI in the justice system: exploring legal research optimization, predictive justice</li> <li>■ AI deployed within the FinTech area: AI in financial inclusion as well as risk profiling to include specific target groups such as farmers and other rural communities for insurance, loans, fraud detection, among others</li> </ul> <p>Component 3: AI Curriculum Development and Training for entrepreneurs and non-governmental organizations - to provide individuals with a customized learning content that equips learners with the skills to leverage techniques such as Machine Learning, Deep Learning and Natural Language Processing in SDG-relevant fields and use cases.</p> <p>The contractor is also responsible to place the course on the e-learning platform of the GIZ project Atingi (<a href="http://www.atingi.org">www.atingi.org</a>), so that it can be completed in a self-paced and independent manner.</p>			

**GOVERNANCE**




REF. 22		PROJECT TITLE: TECHNICAL ASSISTANCE TO SUPPORT THE AFRICAN SUSTAINABLE CITIES INITIATIVE (ASCI) - AA-010302-001					
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Côte d'Ivoire, Ghana, Kenya, multi-country, Uganda	According to contract: 6,997,500	4 LTE (85.00 MM) 63 STE (100.10 MM)	n.a.	EIB - European Investment Bank	01/2021 to 12/2024	Frankfurt School of Finance & Management gGmbH, SAFEGE (SUEZ Environnement) , ICLEI - Local Governments for Sustainability - Africa, GFA Climate & Infrastructure (Pty) Ltd.
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The overall objective of ASCI is to enhance access to finance for investment for secondary cities in Sub-Saharan Africa, and so contribute to the delivery of several of the SDGs, including in particular SDG 11, and to the New Urban Agenda. Localising the SDGs is key to their implementation and, given the increasing rate of urbanisation, cities are at the centre of the UN 2030 Agenda. ASCI will support this goal through focusing on secondary cities in Sub-Saharan Africa. Secondary cities have been chosen as the focus of this TA operation because they generally have high needs and lower capacities, and donor funds tend to target larger cities.</p> <p>In the context of this TA operation, finance for investment for secondary cities refers to a wide range of credit structures. These structures may be made possible through the use of sovereign or donor-funded guarantees, and blended finance instruments such as first loss grants or investment grants.</p> <p>The purpose of ASCI is to enable a selected number of secondary cities in Sub-Saharan Africa to better access finance for their sustainable urban infrastructure needs through an integrated, planning-led, multi-sector approach. The TA operation will provide capacity development support to the selected secondary cities, develop municipal financing strategies, foster greater access to investors, and provide advisory support targeted to specific projects. Some of these projects could potentially be financed by the EIB or others in the future, possibly after further later-stage technical assistance.</p>				<p><b>Project Component 1:</b> Review of current state of play and select countries and cities</p> <ul style="list-style-type: none"> <li>Review of current state of play</li> <li>Select countries and cities</li> </ul> <p><b>Project Component 2:</b> Provide municipal creditworthiness, financing strategy and institutional strengthening support</p> <ul style="list-style-type: none"> <li>Analyse cities' capacities on municipal finance and the current state of their municipal financial planning</li> <li>Develop municipal financial strategies</li> <li>Provide capacity building to improve the capacities of cities and other relevant institutions</li> </ul> <p><b>Project Component 3:</b> Provide advisory services</p> <ul style="list-style-type: none"> <li>Provide advisory services to a selected number of sustainable urban infrastructure projects</li> </ul> <p><b>Project Component 4:</b> Provide networking and knowledge sharing</p> <ul style="list-style-type: none"> <li>Connect cities to potential investors through events and virtual platforms</li> <li>Share knowledge across the participating cities and other cities in Sub-Saharan Africa and other continents, as well as other institutions involved in municipal finance in Sub-Saharan Africa as advisors, lenders, intermediaries or investor</li> </ul>			


REF. 23	PROJECT TITLE: TECHNICAL ASSISTANCE TO THE "STRENGTHENING THE AFRICAN HUMAN RIGHTS SYSTEM" PROGRAMME						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Ethiopia, Gambia, multi-country, South Africa, Tanzania	According to contract: 2,280,328	4 LTE (60.77 MM) 25 STE (34.25 MM)	The African Court on Human and Peoples' Rights (AfCHPR) et al.	EC - European Commission	12/2016 to 05/2020	Max Planck Foundation for International Peace and the Rule of Law, Konrad-Adenauer-Foundation, International Consulting Expertise
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The overall scope of work was to provide technical assistance through both key and non-key experts to support four AU partner institutions: The African Court on Human and Peoples' Rights (AfCHPR), the African Commission on Human and Peoples' Rights (ACHPR), the African Committee of Experts on the Rights and Welfare of the Child (ACERCW) and the Pan-African Parliament (PAP) in order to contribute to ensuring a transparent, democratic and accountable environment with respect to human rights and rule of law in Africa</p> <p>The specific objective of this technical assistance service contract was to enhance the operational capabilities of the beneficiary institutions in the short term as well as providing additional direct human capital support for building the institutions of the African Human Rights System within the framework of the African Governance Architecture (AGA).</p> <p>The purpose of this contract was to provide specific technical assistance (key and non-key experts) as part of the action for Strengthening the African Human Rights System:</p> <ul style="list-style-type: none"> <li>To support the operational capability the four AU organs - which are beneficiaries of EU grants under the Panafrican Action (PANAF) - with experts embedded in these organisations (for planning, monitoring, communication and human rights expertise);</li> <li>To ensure a longer-term institution-building framework, through improving the links between these AU organs, other relevant stakeholders (such as CSOs) and the Contracting Authority.</li> </ul> <p><b>Digital components:</b></p> <ul style="list-style-type: none"> <li>Set-up of an <b>electronic case management system</b> for the African Court on Human and Peoples' Rights (AfCHPR). Paperless consideration of cases is planned for end of 2020, e-filing of cases is to commence in 2021.</li> <li>Development of an <b>automated communications handling system</b> for the African Commission on Human and Peoples' Rights (ACHPR) in order to facilitate the workflows and accelerate handling of documents and processing of communications.</li> <li>Publication and dissemination of a <b>mobile application</b> of a simplified version of the <b>African Child Charter</b> in order to enhance its relevance as a child rights resource to stakeholders and contribute greatly to the promotion and protection of child rights at youth, community, national, sub-regional and continental levels.</li> </ul>				<ol style="list-style-type: none"> <li>Contribution to expediting universal ratification, domestication, and effective implementation of democracy and human rights instruments as well as regular reporting;</li> <li>Contribution to strengthening institutional capacity and capability of the human rights organs of the African Human Rights System (ACHPR, Court, Child Committee), in particular of their secretariats and the capabilities of the special mechanisms (e.g. women's rights, human rights defenders), as well as the work of the PAP in this area;</li> <li>Contribution to increased coordination and engagement between the four pillars of the African Human Rights System – AU Member States, treaties, supervisory bodies, and civil society. This was fostered among others by holding yearly high-level Coordination Conferences (Steering Committee Meetings) alongside the AU-summits in Addis Ababa.</li> <li>Contribution to increased awareness of and access to the African Human Rights System and by extension to the AGA, in particular by civil society and other relevant actors.</li> </ol> <p>Some project achievements:</p> <ul style="list-style-type: none"> <li>Drafting of internal Reparations Guidelines for the Court (AfCHPR)</li> <li>Review and reformulation of strategy for advocacy for more ratifications permitting individuals and NGOs direct access to the Court (AfCHPR)</li> <li>Training in Transitional Justice for human rights lawyers</li> <li>Comprehensive review of the Rules of Procedure of the ACHPR with a view to increasing the efficiency and effective impact of the Commission's work</li> <li>Forum on Experience Sharing for African Union Member States (AUMS) on State obligations under the African Children's Charter</li> <li>Study on "Mapping Children on the Move within Africa"</li> <li>Training workshops on international child rights protection standards and jurisprudence and litigation</li> <li>Advocacy with AUMS at Pan-African Parliament (PAP) sessions and regional AU summits on ratification of PAP Protocol and key human rights instruments</li> </ul>			

- Capacity assessment of the PAP including its Secretariat with recommendations for organisational development
- Development of draft model laws on key human rights issues in the region (for PAP)
- Media and communication strategy development with all four Human Rights Organs
- Development of a joint monitoring framework on compliance for the Court (AfCHPR), the Commission (ACHPR) and the Children's Rights' Committee (ACERWC)

# FINANCIAL SYSTEMS DEVELOPMENT

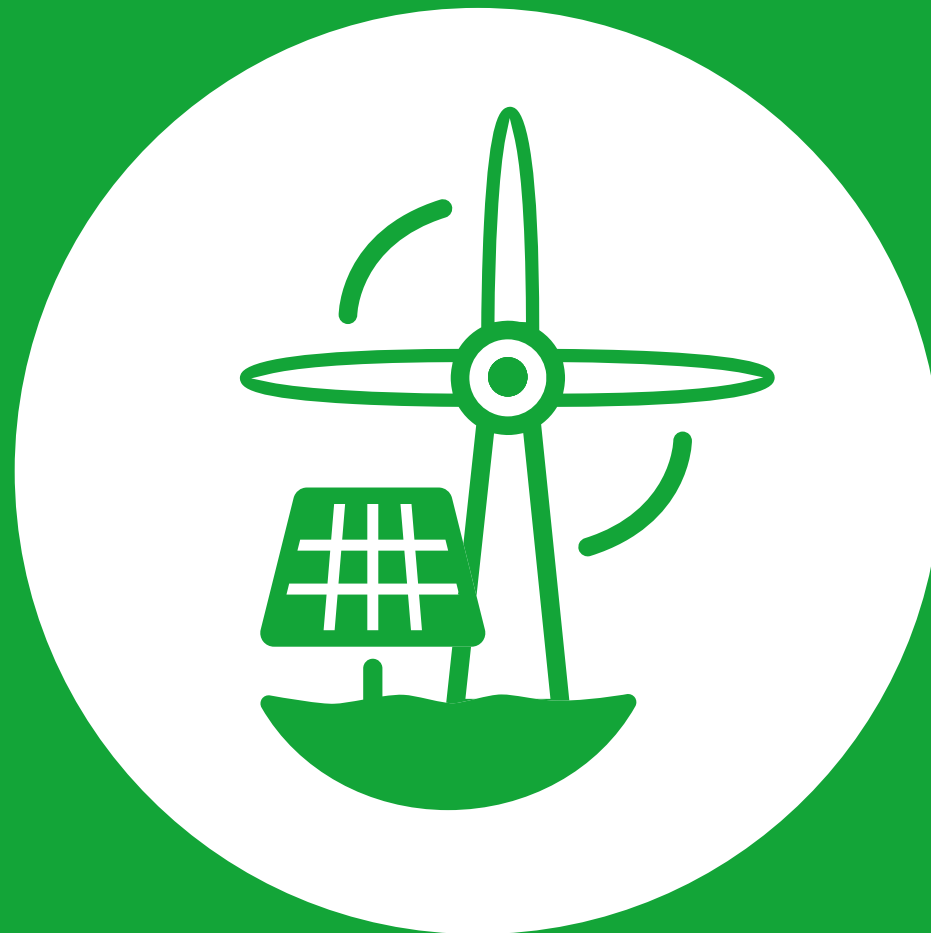



REF. 24		PROJECT TITLE: MICRO, SMALL AND MEDIUM ENTERPRISE (MSME) FINANCE FOR EMPLOYMENT PROMOTION (PHASE II)						
NAME OF LEGAL ENTITY	PROJECT COUNTRY	OVERALL CONTRACT VALUE (EUR)	PROPORTION CARRIED OUT BY LEGAL ENTITY (%)	PROVIDED STAFF INPUT (PERSON MONTH)	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF JV MEMBERS, IF ANY
	Tunisia	4,000,000	100	4 LTEs 25 STEs (147.00 MM)	Le Ministère des Finances de la République Tunisienne	KfW Bankengruppe	04/2019 to 12/2023	-/-
<b>DETAILED DESCRIPTION OF PROJECT (BACKGROUND, OBJECTIVES AND MAIN ACTIVITIES)</b>			<b>SERVICES PROVIDED BY THE LEGAL ENTITY FOR THE PROJECT</b>					
<p>After the successful implementation of the first phase, KfW in agreement with the Tunisian Government, represented by the Ministry of Finance, and the Central Bank of Tunisia made available a credit line of up to EUR 140 million to seven partnering financial institutions (PFIs) (four banks and three leasing companies) to promote access to finance for micro-, small-, and medium-sized enterprises (MSMEs).</p> <p>The project supports the PFIs in defining and implementing a MSME strategy, designing and implementing specific MSME credit assessment tools, and methodologies, developing tailored financial products adapted to the MSME segment, and in improving credit, operational and environmental risk management (Component 1).</p> <p>In addition, the projects provided technical assistance to the Central Bank of Tunisia in the development of a management and monitoring tool for the KfW credit line (Component 2).</p> <p>In close coordination with other existing programs, the project further supported the development and implementation of comprehensive training and support measures for MSMEs to promote entrepreneurship and achieve job creation (Component 3).</p>			<p><b>Component 1: Technical assistance to PFIs</b></p> <ul style="list-style-type: none"> <li>■ Analysis of the PFIs' positioning and its ability to serve MSME clients</li> <li>■ Review and optimization of MSME lending procedures and processes</li> <li>■ Development of a marketing strategy, operational plan and business approach for the MSME segment</li> <li>■ Diagnosis and optimization of the PFIs' asset liability management (ALM)</li> <li>■ Review and upgrading of the PFIs' Environmental and Social Management System (ESMS) in line with IFC Performance Standards</li> <li>■ Development, implementation and monitoring of Environmental and Social Management Plans (ESMP)</li> <li>■ Tailored trainings for PFIs in conducting Environmental and Social Impact Assessments (ESIA)</li> </ul> <p><b>Component 2: Technical assistance to the Central Bank of Tunisia (BCT)</b></p> <ul style="list-style-type: none"> <li>■ Support in the credit line management and reporting</li> <li>■ Support in the procurement and implementation process of an IT solution for the management of the credit line</li> </ul> <p><b>Component 3: Technical assistance to start-ups and MSMEs</b></p> <ul style="list-style-type: none"> <li>■ Analysis of available trainings for different segments of start-ups and MSMEs in business management and entrepreneurship</li> <li>■ Development of training courses to the different segments of start-ups and MSMEs in the preparation of their credit file and in the presentation of their project to financial institutions, including training in specific tools that support MSMEs in calculating costs and benefits of an investment, training on trade finance instruments for export-oriented MSMEs, specific training on leasing products, and financial education</li> <li>■ Development of a comprehensive training concept (including training plans, brochures, manuals, method descriptions, etc.) and a sustainable training approach</li> <li>■ Development of a certification scheme together with financial institutions to be granted to entrepreneurs having completed a number of training courses</li> <li>■ Organization of matchmaking meetings between interested start-ups, MSMEs and PFIs</li> <li>■ Development of non-financial services for start-ups and MSMEs together with PFIs.</li> </ul>					


REF. 25	PROJECT TITLE: TRANSFORMING FINANCIAL SYSTEMS FOR CLIMATE IN SOUTH AFRICA						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	South Africa	According to contract: 2,400,000	1 LTE (34.00 MM) 20 STE (54.00 MM)	Various PFIs	PROPARCO	04/2022 to 03/2026	-/-
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The South African edition of TFSC was launched in 2021, following a pre-feasibility study, carried out in 2020 in concertation with the principal banks in South Africa (“Climate Finance Feasibility Study: Eligibility Framework”, dated September 17th 2020). Within the South African context, the pre-feasibility study identified four investment categories to be prioritized among the exhaustive TFSC Minimum Generic Technical and Sectoral Criteria list, together with detailed specific sub-project technical eligibility criteria for each of these investment categories, namely:</p> <ul style="list-style-type: none"> <li>■ Green housing</li> <li>■ Renewable energy</li> <li>■ Energy efficiency</li> <li>■ Water efficiency</li> </ul> <p>TFSC South Africa’s main program objectives are:</p> <ul style="list-style-type: none"> <li>■ Finance innovative climate sub-projects and technologies, across various investment categories;</li> <li>■ Finance climate adaptation sub-projects for an amount of at least 40% of the Credit Facility (on a best efforts’ basis by the LFP Investec);</li> <li>■ Scale-up the role of South African financial institutions in supporting climate-friendly investments and accompany them through the strengthening and deployment of their climate finance ambitions.</li> </ul> <p>The target final beneficiaries of this green finance program are private sector companies, cooperatives, individuals, publicly-owned entities and municipalities.</p> <p>The TFSC program in South Africa is composed of the following two components:</p> <ul style="list-style-type: none"> <li>■ A Credit Facility Component: Proparco will sign loan agreements of an estimated size up to USD 100M each with selected South African LFPs for the financing of eligible sub projects.</li> <li>■ A Technical Assistance Component that aims to <ul style="list-style-type: none"> <li>i. provide overall project management and coordination support,</li> <li>ii. support LFPLFPs in the origination of eligible and high quality sub projects for financing under the credit lines and</li> <li>iii. strengthen LFPs and their clients (final beneficiaries) on a range of climate finance issues.</li> </ul> </li> </ul>				<p>GFA implements the Central Technical Assistance Facility (hereafter “Central TAF”) for the benefit of program participants, supporting the deployment of the TFSC South Africa credit lines. The Central TAF is primarily focused on:</p> <ol style="list-style-type: none"> <li>1. Support to the origination of viable and technically eligible sub projects (elaboration of refined taxonomy of eligible investments for the TFSC South Africa credit lines with the expertise of sector specialists, technical pre-analysis and ex-ante verification of sub project eligibility, technical support to project owners/developers, awareness raising and training sessions on key sectors (including a strong focus on adaptation finance), ex post verification)</li> <li>2. TFSC South Africa Program implementation, monitoring, reporting support (program administration, monitoring and reporting, coordination, marketing and communication activities)</li> <li>3. (Support partner financial institutions with gender/E&amp;S strategies and the deployment of climate and sustainable finance strategies (climate finance needs definition including portfolio screening and trend analysis, strengthen E&amp;S risk management system, elaborating and implementing a professional equality / gender policy).</li> </ol>			



**ENERGY**



REF. 26		PROJECT TITLE: GLOBAL ENERGY TRANSFORMATION PROGRAMME (GET.TRANSFORM) DECENTRALISED RENEWABLE ENERGY FOR RURAL AREAS					
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	multi-country	According to contract: 4,309,765	2 LTE (11.66 MM) 21 STE (48.32 MM)	Not Applicable	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	12/2019 to 03/2025	INENSUS GmbH
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>GET.transform, implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, is funded by Germany, Sweden, and Austria. The programme module of GET.transform focuses on providing public policy advice and cutting-edge technical advisory services to public actors for governing their energy transitions and creating the necessary environment for Decentralised Renewable Energy investments.</p> <p>GFA supports GET.transform in successfully implementing concrete measures in the areas of Decentralised Renewable Energy focusing on Mini-Grid development (Rural Electrification Planning, Mini-Grids, Productive Use of Electricity and Standalone Systems).</p> <p>GFA contributes to the achievement of the GET.transform project outputs within specific Work Packages and provides in-depth knowledge and expertise in the form of STE assignments. The assignment of STEs are organised on short-notice according to the demand of GET.transform and its project partners.</p> <p>The five Work Packages are:</p> <ul style="list-style-type: none"> <li>■ Work Package 1: Rural electrification planning and data management</li> <li>■ Work Package 2: Development of mini-grid regulatory and policy framework</li> <li>■ Work Package 3: Standalone systems (solar home systems, solar lanterns, pico-hydro)</li> <li>■ Work Package 4: Systematic planning for productive use of electricity</li> <li>■ Work Package 5: Impact evaluations including baseline studies</li> </ul>				<p>Selected consultancy services delivered include:</p> <ul style="list-style-type: none"> <li>■ Uganda: Institutional Support to the Ministry of Energy; Support to Off-Grid Energy Monitoring; Study on a Tarif and Subsidy Framework for Mini-Grids; Study on Recommended Design of Isolated Grid Standards;</li> <li>■ Lesotho: Advisory for Procurement Mechanism for On-Grid and Off-Grid Renewable Energy</li> <li>■ Mozambique: Review of the regulatory and legislative framework for off-grid electricity, Development of a Tender / Auctioning Mechanism for Mini-Grids; Training Utilities and Public Bodies on Distributed Renewable Energy Generation incl Tarif Framework</li> <li>■ Burundi: Conducting Trainings on Power Sector Regulation</li> <li>■ Madagascar: Conducting and supporting evaluation of a mini-grid tender, supporting the MG development framework</li> <li>■ Ethiopia: Support to the regulatory framework on cooperative-run mini-grids and energy systems</li> <li>■ Vietnam: Study on Rooftop Solar Guidelines; Journalist Training in RE and EE</li> <li>■ Namibia: Development of a Guide for Market Access for Namibian IPP to trade in the South African Power Pool, including market participation guide for other SAPP countries; Discuss further market participation roadmap with SAPP and Southern Africa Regional Energy Regulatory Authority (SARERA)</li> <li>■ Africa: Support to a knowledge-exchange event with the African Union; Case Studies on financial aspects and the monitoring of productive use impacts, Supporting the African Forum of Utility Regulators AFUR, Analysing gender inclusion in off-grid energy procurement mechanisms</li> <li>■ Eswatini: Training for Public Sector Stakeholders on Energy Regulation</li> </ul>			

REF. 27	PROJECT TITLE: PROMOTION OF RURAL ELECTRIFICATION THROUGH RENEWABLE ENERGIES (PERER III) - SUPPORT TO RURAL ELECTRIFICATION IN MADAGASCAR						
NAME OF LEGAL ENTITY	COUNTRY	OVERALL PROJECT VALUE (EUR)	NO OF STAFF PROVIDED	NAME OF CLIENT	ORIGIN OF FUNDING	DATES (START/END)	NAME OF PARTNERS IF ANY
	Madagascar	According to contract: 2,818,400	Several LTE 19 STE (240.90 MM)	ADER -Agence de Développement de l'Électrification Rurale	GIZ - Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH	09/2022 to 03/2025	Trama TecnoAmbiental, S.L., AIDES
DETAILED DESCRIPTION OF PROJECT				TYPE OF SERVICES PROVIDED			
<p>The third phase of PERER (PERER III) is still funded by the German Government (Bundesministerium für wirtschaftliche Zusammenarbeit und Entwicklung - BMZ) and implemented by GIZ in collaboration with the Ministry of Energy and Hydrocarbons (MoEH) as a key partner.</p> <p>More concretely, PERER III supports the improvement of the Legal Framework, Training and Projects in Rural Electrification.</p> <p>The Consultant is involved in three work packages/lots: Framework (1), Projects (2) and Training (3).</p>				<p><b>Lot 1 Framework</b></p> <p><b>Sub-lot 1.1 Legal Framework:</b> The Contractor shall support 5 measures under the Legal Framework.</p> <p><b>Sub-Lot 1.2 Monitoring System:</b> The Contractor shall support the creation of an Electrification Monitoring System for three regions: Atsimo Andrefana, Anosy and Androy and based on data collected under Sub-lots 2.1 and 2.2 and secondary data or created on the basis of satellite images using Geographic Information Systems (GIS) and integrable at the level of SIE and SCIERA.</p> <p><b>Sub-lot 1.3 Calls for Projects:</b> To the extent possible, based on the Monitoring System and the revised ADER Procedure Manual, the Contractor will be expected to assist ADER in two Calls for Projects (e.g. 4, 5 and/or 6).</p> <p><b>Sub-lot 1.4 Support to exchanges:</b> Based on the deliverables produced and the experiences gained during its Delivery, the Contractor will be expected to support the organisation of three sessions of the Public-Private Exchange Platform (PPEP) and three sessions of the Technical and Financial Partners (TFP) coordination platform exchanges.</p> <p><b>Lot 2 Projects</b></p> <p><b>Sub-lot 2.1 Project development:</b> PERER supports the development of projects within the framework of the Calls for Projects and in line with ADER's Roadmap.</p> <ol style="list-style-type: none"> <li>The Contractor will assist in the development of preliminary studies (Teasers - 1-2 pages) for 81 Rural Electrification projects (Call for Projects 4, Anosy and Androy regions) on the basis of an integrated approach (See Note N°6 at the bottom of Page N°8). Preliminary studies of the projects could be prepared before or after the execution of the Calls for Projects with ADER or the selected bidders.</li> <li>The Contractor will support the development of 23 integrated Rural Electrification projects up to their inauguration (Call for Projects 2, Atsimo Andrefana Region). The Contractor will support the preparation of detailed studies (Business Plans) for each of these projects. These studies will require the collection of detailed (demand) data in the field. These studies will need to be accompanied by awareness raising campaigns with the beneficiary communities (and the respective local authorities). In addition to the business plans, the Contractor will be required to support the acquisition of funding, permits and the implementation of the projects on the ground. The support to project development shall take place after the Call for Projects with the selected bidders.</li> </ol>			

**Sub-lot 2.2: Project operations**

The Contractor will be required to carry out technical monitoring of 30 projects and support demand stimulation in 10 projects (e.g. those already operational in the regions of Atsimo Andrefana, Anosy and Androy). The demand stimulation strategies should focus on Productive Uses of Electricity (PUE). Consultants will be required to support 10 different types of Productive Use of Electricity (PUE) (e.g. cooking, shelling, refrigeration, carpentry, welding, water pumping, desalination, transport...).

**Lot 3 Training**

PERER supports academic training (Master in Renewable Energy) and technical training (Installation and operation of solar systems). The Contractor shall integrate an employment platform into the PERER training concept based on the concept of vocational training developed in countries like Germany (e.g. by providing internships in companies for students...).

The Contractor will support PERER in the identification of two training centres (e.g. in Antananarivo, Fort Dauphin and in Tuléar). These centres could be part of the same entity (public or private).

The Contractor will support the purchase of equipment for the training centres (solar laboratory) and will accompany two training courses per training centre.



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