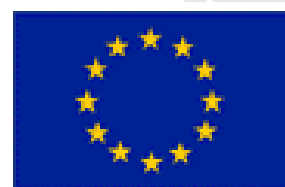


Dak Lak Department of Planning and Investment
Rural Development Dak Lak

A DOSSIER

MAJOR DONORS IN VIETNAM



DAK LAK - APRIL 2004

INTRODUCTION

Poverty is a pressing problem of countries all over the world. Governments, leaders, international organizations, therefore, are actively searching for solutions to contain and eliminate poverty globally.

The Government of Vietnam takes poverty reduction as a cutting-through objective in the process of country socio-economic development. Poverty reduction is the basic element to ensure social justice and sustainable growth; and in-return, high and sustainable growth could bring about physical energy to support and provide opportunities for the poor to get out of poverty holes.

In response to the launched poverty reduction work, Dak Lak has been gaining remarkable achievements. However, one of grave problems of Dak Lak Province is that the internal resources at the present is not sufficient to optimise its existing potential natural, social and human resources that remain untapped, to reach the goal of modernization and industrialization of the country. As a matter of course, based on common situation of the country and its own potentiality and strengths, Dak Lak Province has been choosing its direction of development by the means of building an open economy and cooperation that help to link the domestic market to the world by accelerating investment activities in key fields such as afforesting, coffee, rubber, agro-product processing, building infrastructures, industry and services, and opening its door to welcome international development donors.

Composed in an effort to help Dak Lak DPI seek for international development donors that have been taking Vietnam as a recipient country, this paper provides a dossier of the major donors and respective general information as well as contact addresses and websites where information for further reference is available.

Hoang Thanh Hai

National Planning Expert

Rural Development Dak Lak

SECTOR/REGIONAL FOCUSES OF MAJOR DONORS IN VIETNAM

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
1	Asian Development Bank (ADB)	Agricultural and rural development Irrigation Forestry Fishries and Aquaculture Power Transportation Water supply Drainage - Environment Education Public health and social affairs Science and technology Finance and bank State management	ADB's support to Viet Nam in the medium-term addresses key constraints in the following areas of special emphasis: (1) policy reform and institutional development; (ii) social and physical infrastructure development; and (iii) environment and natural resource management. The mobilization of private sector funding for infrastructure development, the strengthening of linkages between urban and rural areas, and between Viet Nam and its neighboring countries in the Greater Mekong Subregion are important elements of the Bank's strategy.	Unit 701 - 706, Sun Red River Building 23 Phan Chu Trinh Street Office Hours: 8:30 AM - 5:00 PM, Monday - Friday Tel. + 84 4 933 1374 Fax. + 84 4 933 1373 Email: adbvrn@adb.org	Website: http://www.adb.org/vrm
2	European Community (EC)	Rural development and humanitarian assistance Environment and the protection of natural resources Science and technology Economic cooperation Food aid	Development cooperation: (1) Support to the development of least favoured rural and mountainous areas of the country; (2) Support to activities ensuring that environmental concerns are taken into account in the country's development plans including continued EC support for the protection of natural resources and environmental concerns in small and medium-sized rural towns and in the Vietnamese productive sector; and (3) Support to social sectors affected by the transition to a market economy - mainly health, education and human resource development.	The Metropole Centre 56 Ly Thai To Street Hanoi, Vietnam Tel: (84-4) 934 13 00 Fax: (84-4) 934 13 61 Email: mailto@delvnm.cec.eu.int	Website: http://europa.eu.int/com m/external_relations/viet nam/csp/index.htm
3	Food and Agriculture Organisation (FAO)	Sustainable Agricultural Development; Fisheries Forestry and Watershed Management; Nutrition and Food Security Gender	The FAO country programme has evolved in the past three years from one of many individual and separate projects of technical assistance and equipment provision to one assisting the Government to develop policy, strategies, and capacity building in the forestry, fisheries, agriculture, nutrition and water resources sectors and in piloting community level interventions in these areas	Email: fao-vnm@fao.org	Website: http://www.fao.org.vn

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
4	German Technical Cooperation (GTZ)	Promotion of the Economic Reform Process and Private Sector Development Protection and Sustainable Management of Natural Resources, Health	<p>GTZ is an important player in Vietnam's reform process. Through its long-term co-operation with the Central Institute of Economic Management (CIEM), GTZ has assisted Vietnam to develop new options for economic transformation. In collaboration with the State Bank of Vietnam, GTZ has facilitated the introduction of key monetary instruments, and helped to improve the system of bank regulation. Other work with the State Bank of Vietnam has led to the strengthening of the People's Credit Funds. The Government's Budgetary System is being reformed in co-operation with the Ministry of Finance, and the State Audit receives support from GTZ to improve its organisational structure and performance. In the area of private sector development, GTZ's worldwide expertise in Small and Medium Enterprise (SME) Promotion is widely recognised in Vietnam. A system of SME-Promotion has been established in co-operation with the Vietnamese Co-operative Alliance and other institutions, and advice is provided to the Ministry of Planning and Investment for Promotion of Industrial Investment and Co-operation.</p> <p>Vocational training is another major area of GTZ's support. In the sector of natural resource management, GTZ particularly focuses its activities on the forestry sector. Additional projects are implemented as reimbursable technical assistance for international clients. New projects in this category include Rural Development in Dak Lak Province, Management Support for the Tam Dao National Park and a waste management project targeting medium-sized towns in Vietnam. Since 1994, GTZ and the National Committee for Population and Family Planning have worked in close co-operation to improve family health and family planning in selected provinces. Activities for the prevention of HIV/AIDS and Malaria are being supported in co-operation with the respective government agencies. Advice and funding provided to the Vietnamese Training Centre for Orthopaedic Technologists have significantly improved the treatment of the handicapped in Vietnam.</p>	<p>GTZ-Office Vietnam 6th Floor, Hanoi Towers 49 Hai Ba Trung Hanoi, Vietnam Phone: +84-4-9344951, -2, -3 Fax: +84-4-9344950 E-mail: gtz-vietnam@gtz.de</p>	<p>Website: www.gtz.de/vietnam/</p>

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
5	International Finance Cooperation (IFC)	Provision of long-term loans and makes equity investments in private sector projects Provision of advisory services and technical assistance in financial structuring, capital markets development, privatization, corporate restructuring and risk management	As an investor, one of IFC's main contributions to Viet Nam has been to provide the first medium-term, limited recourse loans in the country. From a broader perspective, IFC's strategy in Viet Nam is to support the entry and expansion of the private sector into those industries which will form the foundation for a market-based economy. In addition to supporting larger non-state sector investments, IFC recognizes the importance of developing small and medium-sized enterprises which play a vital role in generating jobs and distributing the benefits of economic development more widely. With few exceptions (e.g., real estate), IFC can finance projects across all sectors including agribusiness, chemicals, financial services, infrastructure, textiles, energy, manufacturing and industrial services, tourism, etc.	Resident Representative International Finance Corporation 63 Ly Thai To Street, Hanoi Tel.: (84-4) 9342282 Fax: (84-4) 9342289	Website: www.ifc.org
6	International Fund for Agricultural Development (IFAD)	Agriculture and rural development Human resource management	IFAD strategy for rural poverty reduction in Viet Nam is based on three elements: geographical focus (Northern, North-Central Coastal Region and Central Highlands); sectoral focus (micro-finance, on-farm and off-farm production activities); and target group focus (ethnic minorities, upland farmers, labour-short and women-headed households).	Headquarters - General Inquiries International Fund for Agricultural Development Via del Serafico, 107 /00142 Rome, Italy Tel: 39-0654591 Fax +39-065043463 E-mail: ifad@ifad.org	Website http://www.ifad.org
7	International Monetary Fund (IMF)	Finance provision to the Government Technical assistance	The IMF's assistance will continue under the Enhanced Structural Adjustment Facility (ESAF) arrangement. The third and final ESAF loan will aim to preserve macroeconomic stability and to deepen market-oriented reforms. Technical assistance will continue in key areas, especially in support of reforms envisaged under the ESAF arrangement.	Resident Representative Office in Vietnam 63 Ly Thai To Street, Suite 601 Hanoi, Vietnam Telephone: 84-4-824-3350 Fax: 84-4-824-1885	Website: http://www.imf.org/external/country/VNM/rr/index.htm

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
8	United Nations Children's Fund (UNICEF)	Public health and social affairs Household sanitation Water supply	While the Government's capacity to deliver services is improving, UNICEF is increasingly emphasizing the role of communication and social mobilization in all its programmes. In this perspective, all programmes in nutrition, education, health, water and sanitation, gender and development, and capacity-building in planning and coordination will continue. The implementation and monitoring of the Rights of the Child (CRC) implies that more attention will be devoted to the most disadvantaged and hard-to-reach groups, such as street children, working children, child prostitutes, disabled children and children affected by HIV/AIDS.	UNICEF Hanoi 72 Ly Thuong Kiet Street, Tel: 04 942.5706 to 942.5711 Fax: 04 942.5705 Email: hanoi.registry@unicef.org	Website: http://www.unicef.org.vn/
9	United Nations Development Programme (UNDP)	Agriculture and rural development Forestry Fisheries and aquaculture Industry Drainage - Environment Education Public health and social affairs Science and technology Finance and bank Administration reform State management Others	Sustainable poverty reduction will remain UNDP's central objective in Viet Nam. As the Government's <i>doi moi</i> programme progresses, UNDP assistance will evolve to respond to emerging needs in Viet Nam while continuing to support the overall reform process. UNDP assistance is expected to move increasingly to the poorest provinces to support national efforts in hunger eradication and poverty reduction. UNDP will continue to play a lead role in facilitating and assisting Government-led ODA coordination and management. Moreover, UNDP will continue to assist Viet Nam's successful integration into the regional and international communities.	25-29 Phan Boi Chau, Ha Noi Email: registry@undp.org.vn Telephone: (84-4) 942-1495 Fax: (84-4) 942-2267 (PTT)	Website: http://www.undp.org.vn
10	United Nations Industrial Development Organisation (UNIDO)	Public health and social affairs Science and technology State management Drainage - environment Industry Others	In the future UNIDO in Viet Nam will continue its efforts in developing its technical assistance around the following concepts: (i) a programmatic and focused approach; (ii) up-stream policy interventions; (iii) employment creation; (iv) increased focus on equitable development and poverty reduction; and (v) continued focus on women in industrial development.	UNIDO Representative 25-29 Phan Boi Chau Str., Ha Noi, Viet Nam Tel.: (84-4) 8224490 Fax: (84-4) 9422484 E-mail: unido@un.org.vn	Website: http://www.un.org.vn/unido

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
11	United Nations International Drug Control Programme (UNDCP)	Public health and social affairs	In view of the increasing drug trafficking and abuse in urban areas in Viet Nam, future directions are expected to focus more on drug demand reduction including preventive education and drug addiction treatment and control of illicit trafficking through effective regional and international drug control cooperation rather than on eradication of illicit opium cultivation as previously. The fight against drug problems requires coordinated efforts among different sectors such as health, education, information, law enforcement, agriculture, governance, ethnic minorities and children in especially difficult circumstances. UNDCP will continue to assist the government in developing and strengthening inter-ministerial coordination for and management of drug control. The core of UNDCP assistance will continue to support Viet Nam's integration into regional and international drug control on the basis of a strong national drug control policy and administration.	UNODC Country Office Viet Nam 25-29 Phan Boi Chau Hanoi Viet Nam Telephone: (0084-4) 942-1495, ext.247 Fax:(0084-4)822-0854 E-mail: fo.vietnam@unodc.org	Web site: www.unodc.org/Vietnam/
12	United Nations Population Fund (UNFPA)	Education Public health and social affairs	The programme focus includes, for example, national capacity building in reproductive health, medical equipment and essential drugs, training of health workers; advocacy activities, Information, Education and Communication (IEC) activities; training in management for population personnel; strengthening the national research capacity, and improving the capacity to integrate population variables into development planning. The main focus of support is to strengthen reproductive health services in eight provinces through providing medical equipment and essential drugs, training of health workers; advocacy activities, Information, Education and Communication (IEC) activities; training in management for population personnel.	UNFPA/ United Nations Apartment Building/First Floor, 2E Van Phuc Ba Dinh District, Ha Noi Tel: (84-4) 8236632 or (84-4) 8236633 Fax: (84-4) 8232822	Website: http://www.un.org.vn/unfpa

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
13	World Bank	Agriculture and rural development Irrigation Forestry Power Transportation Water supply Drainage - environment Education Public health and social affairs Finance and bank Others	The long-term objective of the Bank's assistance strategy to Viet Nam is to promote broad-based and sustainable development that results in a rapid reduction in poverty. To achieve this, as outlined in detail in last year's Country Assistance Strategy, the Bank's program will continue to focus on: (i) strengthening economic management; (ii) supporting the transition to a market economy; (iii) coordinating and lending donor efforts to assist Government in planning and financing infrastructure development; (iv) helping Government reduce poverty through accelerated rural and agriculture development; and (v) ensuring the sustainable use of natural resources. The Bank would continue to measure progress with economic reform and development using five criteria: macro economics performance; private investment; openness; project implementation; and success in alleviating poverty. In addition, the Bank will take an active role in aid coordination	63 Ly Thai To Street Hanoi Vietnam Tel: (84-4) 9346600 Fax: (84-4) 9346597	Website: http://www.worldbank.org.vn
14	Ausaid	Hunger and poverty alleviation, especially in rural, isolated and remote areas Health Education HRD Social infrastructure Protection of the environment and natural resources Governance	The goal of the Viet Nam – Australia Development Cooperation Program is to: Advance Australia's national interest by assisting Viet Nam to reduce poverty and achieve sustainable development through the two following strategic objectives: 1. Broad based economic growth by strengthening the governance of the institutions required for a competitive market economy 2. Improved productivity and links to markets for the rural poor in the Mekong Delta and Central Coast regions	AusAID Australian Embassy 8 Dao Tan, Ha Noi.	Website: http://www.ausaid.gov.au
15	Danish International Development Agency	Fisheries Water resources Agriculture Support to the reform process Environment Facility	The main objective of Danish development assistance to Vietnam is to alleviate poverty in consideration of the crosscutting issues. The interventions are focused on selected sectors. In this context major emphasis is put on capacity building and support for measures of good governance as well as the economic reform process.	19 Dien Bien Phu, Hanoi Tel: +84 (4) 8 231 888 Fax: +84 (4) 8 231 999 Email: hanamb@um.dk	Website: http://www.dk-vn.dk/

NO.	DONOR	SECTOR	STRATEGY IN VIETNAM	CONTACT	FURTHER REFERENCE
16	UK Department for International Development (DFID)	Enhancing productive capacity Direct poverty reduction Human Development Women in development Environment	DFID supports the efforts of the Vietnamese Government (VNG) to eliminate poverty, usually in partnership with other donors so that the impact of resources can be maximised and transaction costs reduced DFID provides grant-only assistance in Vietnam. Our goal in Vietnam is to promote sustainable growth and poverty reduction in order to reduce the proportion of people living in poverty in line with the international development targets. We support the broad strategy laid out in the VNG's own poverty reduction plan, the Comprehensive Poverty Reduction and Growth Strategy (CPRGS) and in particular, the following objectives: (i): Promote the efficient, effective and equitable use of public financial resources (ii): Strengthen the Government's efforts to achieve socially inclusive development and accountability to citizens (iii): Support economic and social transition	British Embassy 7th Floor, Central Building, 31 Hai Ba Trung, Hanoi, Tel: +84 4 936 0572 Fax +84 4 936 0561	Website: www.uk-vietnam.org